

**Appendix C, Pricing Index  
Freeit Data Solutions, Inc.  
DIR-TSO-3944**

| <b>Manufacturer / Brand</b>                       | <b>Product Description</b>                         | <b>DIR Customer Discount % off MSRP</b> |
|---|--|---|
| <b>Hardware / Software</b>                        |  |   |
| Caringo   | Data Security                                      | 12.00%                                  |
| Cohesity  | Data Security                                      | 10.00%                                  |
| Equinix   | Data Security                                      | 1.50%                                   |
| Forescout   | Security Solutions                                 | 40.00%                                  |
| Freeit Data Solutions                             | Security Solutions                                 | 15.00%                                  |
| Guardicore  | Security Solutions                                 | 5.00%                                   |
| Netwrix   | Security Software                                  | 5.00%                                   |
| Qumulo  | Security Solutions                                 | 5.00%                                   |
| Rubrik  | Security Solutions                                 | 7.00%                                   |
| StealthBits                                       | Security Software                                  | 10.00%                                  |
| Unitrends   | Data Security                                      | 7.00%                                   |
| Varonis   | Threat Protection Software                         | 10.00%                                  |
| Veeam   | Data Security                                      | 10.00%                                  |
| Zerto   | Data Security                                      | 10.00%                                  |
| <b>SERVICE CATEGORY</b>                           | <b>Detailed Service Description</b>                | <b>DIR Customer Discount % off MSRP</b> |
| Installation                                      | Hardware/Software Installation                     | 15.00%                                  |
| Configuration                                     | Hardware/Software Configuration                    | 15.00%                                  |
| Migration   | Migration Services                                 | 15.00%                                  |
| Training  | Training Services                                  | 15.00%                                  |
| <b>Maintenance</b>                                |  |   |
| Caringo   |  | 5.00%                                   |
| Cohesity  |  | 5.00%                                   |
| ForeScout   |  | 5.00%                                   |
| Freeit Data Solutions                             |  | 15.00%                                  |
| Guardicore  |  | 5.00%                                   |
| Qumulo  |  | 5.00%                                   |
| Rubrik  |  | 5.00%                                   |
| StealthBits                                       |  | 1.50%                                   |
| Unitrends   |  | 5.00%                                   |
| Varonis   |  | 1.50%                                   |
| Veeam   |  | 8.50%                                   |
| Zerto   |  | 5.00%                                   |
| <b>SERVICE CATEGORY</b>                           | <b>Detailed Service Description</b>                | <b>DIR Customer Discount % off MSRP</b> |
| Identity Access Management                        | Facilitate the management of electronic identities | 15.00%                                  |
| Security Intelligence (SIEM – Network Monitoring) | Network Monitoring                                 | 15.00%                                  |

Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.