

**Appendix C Pricing Index
DIR-TSO-4229
Freit Data Solutions**

Brand	DIR Customer Discount % off MSRP
Hardware	
Actifio	60.00%
Citrix	25.75%
Cloudian	30.00%
Ctera	8.00%
Exagrid	37.50%
Freit Data Solutions	15.00%
HYCU	10.00%
Hytrust	10.00%
Illumio	20.00%
Infinidat	35.00%
Nexsan	35.00%
Nutanix	30.00%
Pivot3	30.00%
Pure Storage	40.00%
Scality	15.00%
Symantec	30.00%
Tintri	25.00%
Software	
Actifio	60.00%
Citrix	28.00%
Cloudian	30.00%
Ctera	6.50%
Freit Data Solutions	15.00%
HYCU	7.00%
Hytrust	6.50%
Illumio	20.00%
Infinidat	30.00%
Komprise	5.00%
Mark43	1.50%
Pivot3	30.00%
Nexsan	55.00%
Nutanix	25.00%

Brand	DIR Customer Discount % off MSRP
Scality	15.00%
SwiftStack	10.00%
Symantec	32.00%
Tintri	10.00%
Maintenance & Support	
Actifio	10.00%
Citrix	12.00%
Cloudian	10.00%
Ctera	6.00%
Exagrid	37.50%
Freeit Data Solutions	15.00%
HYCU	5.00%
Hytrust	6.50%
Illumio	15.00%
Infinidat	20.00%
Komprise	1.00%
Mark43	1.50%
Nexsan	12.00%
Nutanix	17.00%
Pivot3	10.00%
Pure Storage	5.00%
Scality	3.00%
SwiftStack	3.00%
Symantec	16.00%
Tintri	15.00%
Services	
Actifio	10.00%
Citrix	12.00%
Cloudian	10.00%
Ctera	6.00%
Freeit Data Solutions	15.00%
HYCU	7.00%
Hytrust	6.50%
Illumio	2.00%
Infinidat	15.00%
Komprise	1.00%
Mark43	1.50%

Brand	DIR Customer Discount % off MSRP
Nexsan	12.00%
Nutanix	8.75%
Pivot3	2.00%
Pure Storage	4.00%
Scality	2.00%
SwiftStack	3.00%
Symantec	28.50%