Volume	Part Number	Cost per managed TB	MSRP	DIR Discount
1	SF1-BSE-710	STORFIRST Single-pane-of-glass CONTROL CENTER	$12,500.00	9.00%
10-49	ST1-SPOG-1TB	STORFIRST automated file mover/manager for 1TB of unstructured data	$750.00	9.00%
50-99	ST1-SPOG-1TB	STORFIRST automated file mover/manager for 1TB of unstructured data	$600.00	9.00%
100-199	ST1-SPOG-1TB	STORFIRST automated file mover/manager for 1TB of unstructured data	$450.00	9.00%
200-499	ST1-SPOG-1TB	STORFIRST automated file mover/manager for 1TB of unstructured data	$413.00	9.00%
500-999	ST1-SPOG-1TB	STORFIRST automated file mover/manager for 1TB of unstructured data	$375.00	9.00%
1000-1999	ST1-SPOG-1TB	STORFIRST automated file mover/manager for 1TB of unstructured data	$338.00	9.00%
2000-1999	ST1-SPOG-1TB	STORFIRST automated file mover/manager for 1TB of unstructured data	$300.00	9.00%
3000-4999+	ST1-SPOG-1TB	STORFIRST automated file mover/manager for 1TB of unstructured data	$263.00	9.00%
	ST1-STRD-MNT	Standard SLA	$135.00	4.00%
	ST1-GOLD-MNT	GOLD Support = Standard SLA + evergreen coverage and major upgrades	$188.00	4.00%
	ST1-WGLV-MNT	White Glove Support = GOLD level Support + 24/7/365 support	$285.00	4.00%
	ST1-SITE-MNT	On-site customer installation and support per day + T&E expenses	$800.00	4.00%