



Product	Number of VMs	Product Code	List Price	DIR Discount
Zerto Data Protection	25	ZDP-LIC-25	\$11,875.00	10%
Zerto Data Protection	100	ZDP-LIC-100	\$47,500.00	10%
Zerto Data Protection	250	ZDP-LIC-250	\$118,750.00	10%
Zerto Data Protection	500	ZDP-LIC-500	\$237,500.00	10%
Zerto Data Protection	1000	ZDP-LIC-1000	\$475,000.00	10%
Zerto Data Protection	2500	ZDP-LIC-2500	\$1,187,500.00	10%
Zerto Data Protection	1	ZDP-LIC	\$475.00	10%
Zerto Data Protection - Premium Maintenance & Support	25	ZDP-MS-PRM-25	\$2,975.00	10%
Zerto Data Protection - Premium Maintenance & Support	100	ZDP-MS-PRM-100	\$11,900.00	10%
Zerto Data Protection - Premium Maintenance & Support	250	ZDP-MS-PRM-250	\$29,750.00	10%
Zerto Data Protection - Premium Maintenance & Support	500	ZDP-MS-PRM-500	\$59,500.00	10%
Zerto Data Protection - Premium Maintenance & Support	1000	ZDP-MS-PRM-1000	\$119,000.00	10%
Zerto Data Protection - Premium Maintenance & Support	2500	ZDP-MS-PRM-2500	\$297,500.00	10%
Zerto Data Protection - Premium Maintenance & Support - 12 Months Term	1	ZDP-MS-PRM	\$119.00	10%
Zerto Data Protection - Premium Maintenance & Support Upgrade to Zerto Enterprise Cloud Edition - Premium Maintenance & Support - 12 Months Term	1	ZDP-MS-PRM-UP	\$153.00	10%
Zerto Data Protection - Premium Maintenance & Support Upgrade to Zerto Enterprise Cloud Edition - Premium Maintenance & Support	25	ZDP-MS-PRM-UP-25	\$3,825.00	10%
Zerto Data Protection - Premium Maintenance & Support Upgrade to Zerto Enterprise Cloud Edition - Premium Maintenance & Support	100	ZDP-MS-PRM-UP-100	\$15,300.00	10%
Zerto Data Protection - Premium Maintenance & Support Upgrade to Zerto Enterprise Cloud Edition - Premium Maintenance & Support	250	ZDP-MS-PRM-UP-250	\$38,250.00	10%
Zerto Data Protection - Premium Maintenance & Support Upgrade to Zerto Enterprise Cloud Edition - Premium Maintenance & Support	500	ZDP-MS-PRM-UP-500	\$76,500.00	10%
Zerto Data Protection - Premium Maintenance & Support Upgrade to Zerto Enterprise Cloud Edition - Premium Maintenance & Support	1000	ZDP-MS-PRM-UP-1000	\$153,000.00	10%
Zerto Data Protection - Premium Maintenance & Support Upgrade to Zerto Enterprise Cloud Edition - Premium Maintenance & Support	2500	ZDP-MS-PRM-UP-2500	\$382,500.00	10%
Zerto Data Protection - Standard Maintenance & Support	25	ZDP-MS-STD-25	\$2,375.00	10%
Zerto Data Protection - Standard Maintenance & Support	100	ZDP-MS-STD-100	\$9,500.00	10%
Zerto Data Protection - Standard Maintenance & Support	250	ZDP-MS-STD-250	\$23,750.00	10%
Zerto Data Protection - Standard Maintenance & Support	500	ZDP-MS-STD-500	\$47,500.00	10%
Zerto Data Protection - Standard Maintenance & Support	1000	ZDP-MS-STD-1000	\$95,000.00	10%
Zerto Data Protection - Standard Maintenance & Support	2500	ZDP-MS-STD-2500	\$237,500.00	10%
Zerto Data Protection - Standard Maintenance & Support - 12 Months Term	1	ZDP-MS-STD	\$95.00	10%
Zerto Data Protection - Standard Maintenance & Support Upgrade to Zerto Enterprise Cloud Edition - Standard Maintenance & Support - 12 Months Term	1	ZDP-MS-STD-UP	\$123.00	10%
Zerto Data Protection - Standard Maintenance & Support Upgrade to Zerto Enterprise Cloud Edition - Standard Maintenance & Support	25	ZDP-MS-STD-UP-25	\$3,075.00	10%
Zerto Data Protection - Standard Maintenance & Support Upgrade to Zerto Enterprise Cloud Edition - Standard Maintenance & Support	100	ZDP-MS-STD-UP-100	\$12,300.00	10%
Zerto Data Protection - Standard Maintenance & Support Upgrade to Zerto Enterprise Cloud Edition - Standard Maintenance & Support	250	ZDP-MS-STD-UP-250	\$30,750.00	10%
Zerto Data Protection - Standard Maintenance & Support Upgrade to Zerto Enterprise Cloud Edition - Standard Maintenance & Support	500	ZDP-MS-STD-UP-500	\$61,500.00	10%
Zerto Data Protection - Standard Maintenance & Support Upgrade to Zerto Enterprise Cloud Edition - Standard Maintenance & Support	1000	ZDP-MS-STD-UP-1000	\$123,000.00	10%
Zerto Data Protection - Standard Maintenance & Support Upgrade to Zerto Enterprise Cloud Edition - Standard Maintenance & Support	2500	ZDP-MS-STD-UP-2500	\$307,500.00	10%
Zerto Data Protection Subscription	1	ZDP-SUB	\$276.00	16%
Zerto Data Protection Subscription - 12 Months Term	25	ZDP-SUB-25	\$6,900.00	16%
Zerto Data Protection Subscription - 12 Months Term	100	ZDP-SUB-100	\$27,600.00	16%
Zerto Data Protection Subscription - 12 Months Term	250	ZDP-SUB-250	\$69,000.00	16%
Zerto Data Protection Subscription - 12 Months Term	500	ZDP-SUB-500	\$138,000.00	16%
Zerto Data Protection Subscription - 12 Months Term	1000	ZDP-SUB-1000	\$276,000.00	16%
Zerto Data Protection Subscription - 12 Months Term	2500	ZDP-SUB-2500	\$690,000.00	16%
Zerto Data Protection Subscription Upgrade to Enterprise Cloud Edition Subscription	25	ZDP-SUB-UP-25	\$9,700.00	16%
Zerto Data Protection Subscription Upgrade to Enterprise Cloud Edition Subscription	100	ZDP-SUB-UP-100	\$38,800.00	16%
Zerto Data Protection Subscription Upgrade to Enterprise Cloud Edition Subscription	250	ZDP-SUB-UP-250	\$97,000.00	16%
Zerto Data Protection Subscription Upgrade to Enterprise Cloud Edition Subscription	500	ZDP-SUB-UP-500	\$194,000.00	16%
Zerto Data Protection Subscription Upgrade to Enterprise Cloud Edition Subscription	1000	ZDP-SUB-UP-1000	\$388,000.00	16%
Zerto Data Protection Subscription Upgrade to Enterprise Cloud Edition Subscription	2500	ZDP-SUB-UP-2500	\$970,000.00	16%
Zerto Data Protection Subscription Upgrade to Enterprise Cloud Edition Subscription	1	ZDP-SUB-UP	\$388.00	16%
Zerto Data Protection Upgrade to Enterprise Cloud Edition	25	ZDP-LIC-UP-25	\$15,300.00	10%
Zerto Data Protection Upgrade to Enterprise Cloud Edition	100	ZDP-LIC-UP-100	\$61,200.00	10%
Zerto Data Protection Upgrade to Enterprise Cloud Edition	250	ZDP-LIC-UP-250	\$153,000.00	10%
Zerto Data Protection Upgrade to Enterprise Cloud Edition	500	ZDP-LIC-UP-500	\$306,000.00	10%
Zerto Data Protection Upgrade to Enterprise Cloud Edition	1000	ZDP-LIC-UP-1000	\$612,000.00	10%
Zerto Data Protection Upgrade to Enterprise Cloud Edition	2500	ZDP-LIC-UP-2500	\$1,530,000.00	10%
Zerto Data Protection Upgrade to Enterprise Cloud Edition	1	ZDP-LIC-UP	\$612.00	10%
Zerto Enterprise Cloud Edition	25	ZVR-ECE-25	\$24,625.00	10%
Zerto Enterprise Cloud Edition	100	ZVR-ECE-100	\$98,500.00	10%
Zerto Enterprise Cloud Edition	250	ZVR-ECE-250	\$246,250.00	10%
Zerto Enterprise Cloud Edition	500	ZVR-ECE-500	\$492,500.00	10%
Zerto Enterprise Cloud Edition	1000	ZVR-ECE-1000	\$985,000.00	10%
Zerto Enterprise Cloud Edition	2500	ZVR-ECE-2500	\$2,462,500.00	10%
Zerto Enterprise Cloud Edition	1	ZVR-ECE-1	\$985.00	10%
Zerto Enterprise Cloud Edition - Premium Maintenance & Support - 12 Months Term	25	ZVR-ECE-MS-PRM-25	\$6,175.00	10%
Zerto Enterprise Cloud Edition - Premium Maintenance & Support - 12 Months Term	100	ZVR-ECE-MS-PRM-100	\$24,700.00	10%
Zerto Enterprise Cloud Edition - Premium Maintenance & Support - 12 Months Term	250	ZVR-ECE-MS-PRM-250	\$61,750.00	10%
Zerto Enterprise Cloud Edition - Premium Maintenance & Support - 12 Months Term	500	ZVR-ECE-MS-PRM-500	\$123,500.00	10%
Zerto Enterprise Cloud Edition - Premium Maintenance & Support - 12 Months Term	1000	ZVR-ECE-MS-PRM-1000	\$247,000.00	10%
Zerto Enterprise Cloud Edition - Premium Maintenance & Support - 12 Months Term	2500	ZVR-ECE-MS-PRM-2500	\$617,500.00	10%
Zerto Enterprise Cloud Edition - Premium Maintenance & Support - 12 Months Term	1	ZVR-ECE-MS-PRM-1	\$247.00	10%
Zerto Enterprise Cloud Edition - Premium Maintenance & Support Upgrade - 12 Months Term	1	ZVR-ECE-MS-PRM-UP-1	\$66.00	10%
Zerto Enterprise Cloud Edition - Premium Maintenance & Support Upgrade - 12 Months Term	25	ZVR-ECE-MS-PRM-UP-25	\$1,650.00	10%
Zerto Enterprise Cloud Edition - Premium Maintenance & Support Upgrade - 12 Months Term	100	ZVR-ECE-MS-PRM-UP-100	\$6,600.00	10%
Zerto Enterprise Cloud Edition - Premium Maintenance & Support Upgrade - 12 Months Term	250	ZVR-ECE-MS-PRM-UP-250	\$16,500.00	10%
Zerto Enterprise Cloud Edition - Premium Maintenance & Support Upgrade - 12 Months Term	500	ZVR-ECE-MS-PRM-UP-500	\$33,000.00	10%
Zerto Enterprise Cloud Edition - Premium Maintenance & Support Upgrade - 12 Months Term	1000	ZVR-ECE-MS-PRM-UP-1000	\$66,000.00	10%
Zerto Enterprise Cloud Edition - Premium Maintenance & Support Upgrade - 12 Months Term	2500	ZVR-ECE-MS-PRM-UP-2500	\$165,000.00	10%
Zerto Enterprise Cloud Edition - Standard Maintenance & Support	25	ZVR-ECE-MS-STD-25	\$4,925.00	10%
Zerto Enterprise Cloud Edition - Standard Maintenance & Support	100	ZVR-ECE-MS-STD-100	\$19,700.00	10%
Zerto Enterprise Cloud Edition - Standard Maintenance & Support	250	ZVR-ECE-MS-STD-250	\$49,250.00	10%
Zerto Enterprise Cloud Edition - Standard Maintenance & Support	500	ZVR-ECE-MS-STD-500	\$98,500.00	10%
Zerto Enterprise Cloud Edition - Standard Maintenance & Support	1000	ZVR-ECE-MS-STD-1000	\$197,000.00	10%
Zerto Enterprise Cloud Edition - Standard Maintenance & Support	2500	ZVR-ECE-MS-STD-2500	\$492,500.00	10%
Zerto Enterprise Cloud Edition - Standard Maintenance & Support - 12 Months Term	1	ZVR-ECE-MS-STD-1	\$197.00	10%
Zerto Enterprise Cloud Edition - Standard Maintenance & Support Upgrade - 12 Months Term	1	ZVR-ECE-MS-STD-UP-1	\$53.00	10%
Zerto Enterprise Cloud Edition - Standard Maintenance & Support Upgrade from ZVR Standard Maintenance and Support	25	ZVR-ECE-MS-STD-UP-25	\$1,325.00	10%
Zerto Enterprise Cloud Edition - Standard Maintenance & Support Upgrade from ZVR Standard Maintenance and Support	100	ZVR-ECE-MS-STD-UP-100	\$5,300.00	10%
Zerto Enterprise Cloud Edition - Standard Maintenance & Support Upgrade from ZVR Standard Maintenance and Support	250	ZVR-ECE-MS-STD-UP-250	\$13,250.00	10%
Zerto Enterprise Cloud Edition - Standard Maintenance & Support Upgrade from ZVR Standard Maintenance and Support	500	ZVR-ECE-MS-STD-UP-500	\$26,500.00	10%
Zerto Enterprise Cloud Edition - Standard Maintenance & Support Upgrade from ZVR Standard Maintenance and Support	1000	ZVR-ECE-MS-STD-UP-1000	\$53,000.00	10%
Zerto Enterprise Cloud Edition - Standard Maintenance & Support Upgrade from ZVR Standard Maintenance and Support	2500	ZVR-ECE-MS-STD-UP-2500	\$132,500.00	10%
Zerto Enterprise Cloud Edition Subscription	1	ECE-SUB-1	\$599.00	16%
Zerto Enterprise Cloud Edition Subscription - 12 Months Term	25	ECE-SUB-25	\$14,975.00	16%
Zerto Enterprise Cloud Edition Subscription - 12 Months Term	100	ECE-SUB-100	\$59,900.00	16%
Zerto Enterprise Cloud Edition Subscription - 12 Months Term	250	ECE-SUB-250	\$149,750.00	16%
Zerto Enterprise Cloud Edition Subscription - 12 Months Term	500	ECE-SUB-500	\$299,500.00	16%
Zerto Enterprise Cloud Edition Subscription - 12 Months Term	1000	ECE-SUB-1000	\$599,000.00	16%
Zerto Enterprise Cloud Edition Subscription - 12 Months Term	2500	ECE-SUB-2500	\$1,497,500.00	16%
Zerto Enterprise Cloud Edition Upgrade	25	ZVR-ECE-UP-25	\$8,750.00	10%
Zerto Enterprise Cloud Edition Upgrade	100	ZVR-ECE-UP-100	\$35,000.00	10%

Zerto for Kubernetes - Zerto Enterprise Cloud Edition Subscription - 12 Months Term	25	Z4K-ECE-LIC-SUB	\$22,475.00	16%
Zerto for Kubernetes - Zerto Enterprise Cloud Edition Subscription - 12 Months Term	100	Z4K-ECE-LIC-SUB	\$89,900.00	16%
Zerto for Kubernetes - Zerto Enterprise Cloud Edition Subscription - 12 Months Term	250	Z4K-ECE-LIC-SUB	\$224,750.00	16%
Zerto for Kubernetes - Zerto Enterprise Cloud Edition Subscription - 12 Months Term	500	Z4K-ECE-LIC-SUB	\$449,500.00	16%
Zerto for Kubernetes - Zerto Enterprise Cloud Edition Subscription - 12 Months Term	1000	Z4K-ECE-LIC-SUB	\$899,000.00	16%
Zerto for Kubernetes - Zerto Enterprise Cloud Edition Subscription - 12 Months Term	2500	Z4K-ECE-LIC-SUB	\$2,247,500.00	16%
Zerto for Kubernetes ECE - Premium Maintenance & Support	1	Z4K-ECE-MS-PREMIUM	\$370.00	10%
Zerto for Kubernetes ECE - Standard Maintenance & Support	1	Z4K-ECE-MS-STANDARD	\$296.00	10%
Zerto for Kubernetes ECE - Standard Maintenance & Support Upgrade to Zerto for Kubernetes ECE Premium Maintenance & Support	1	Z4K-ECE-MS-UP	\$89.00	10%
Zerto for Kubernetes Enterprise Cloud Edition	1	Z4K-ECE-LIC-PER	\$1,478.00	10%
Zerto for Kubernetes Enterprise Cloud Edition Subscription	1	Z4K-ECE-LIC-SUB	\$899.00	16%
Zerto for Kubernetes ZDP - License Upgrade to Zerto for Kubernetes ECE Perpetual License	1	Z4K-ZDP-LIC-UP	\$918.00	10%
Zerto for Kubernetes ZDP - Perpetual	1	Z4K-ZDP-LIC-PER	\$713.00	10%
Zerto for Kubernetes ZDP - Premium Maintenance & Support	1	Z4K-ZDP-MS-PREMIUM	\$179.00	10%
Zerto for Kubernetes ZDP - Premium Maintenance & Support Upgrade to Zerto for Kubernetes ECE Premium Maintenance & Support	1	Z4K-ZDP-MS-UP-PREMIUM	\$230.00	10%
Zerto for Kubernetes ZDP - Standard Maintenance & Support	1	Z4K-ZDP-MS-STANDARD	\$143.00	10%
Zerto for Kubernetes ZDP - Standard Maintenance & Support Upgrade to Zerto for Kubernetes ECE Standard Maintenance & Support	1	Z4K-ZDP-MS-UP-STANDARD	\$184.00	10%
Zerto for Kubernetes ZDP - Standard Maintenance & Support Upgrade to Zerto for Kubernetes ZDP Premium Maintenance & Support	1	Z4K-ZDP-MS-UP	\$44.00	10%
Zerto for Kubernetes ZDP - Subscription	1	Z4K-ZDP-LIC-SUB	\$414.00	16%
Zerto for Kubernetes ZDP - Subscription License Upgrade to Zerto for Kubernetes ECE Subscription License	1	Z4K-ZDP-LIC-SUB-UP	\$582.00	16%

Product	Number of Seats	Product Code	List Price	DIR Discount
Zerto Backup for Dynamics License	100	SAAS-DYNAMICS-SUB	\$4,800.00	10%
Zerto Backup for Dynamics License	250	SAAS-DYNAMICS-SUB	\$12,000.00	10%
Zerto Backup for Dynamics License	500	SAAS-DYNAMICS-SUB	\$24,000.00	10%
Zerto Backup for Dynamics License	1000	SAAS-DYNAMICS-SUB	\$48,000.00	10%
Zerto Backup for Dynamics License	2500	SAAS-DYNAMICS-SUB	\$120,000.00	10%
Zerto Backup for Dynamics License	5000	SAAS-DYNAMICS-SUB	\$240,000.00	10%
Zerto Backup for Dynamics License	1	SAAS-DYNAMICS-SUB	\$48.00	10%
Zerto Backup for Google Workspace License	100	SAAS-GOOGLE-SUB	\$4,800.00	10%
Zerto Backup for Google Workspace License	250	SAAS-GOOGLE-SUB	\$12,000.00	10%
Zerto Backup for Google Workspace License	500	SAAS-GOOGLE-SUB	\$24,000.00	10%
Zerto Backup for Google Workspace License	1000	SAAS-GOOGLE-SUB	\$48,000.00	10%
Zerto Backup for Google Workspace License	2500	SAAS-GOOGLE-SUB	\$120,000.00	10%
Zerto Backup for Google Workspace License	5000	SAAS-GOOGLE-SUB	\$240,000.00	10%
Zerto Backup for Google Workspace License	1	SAAS-GOOGLE-SUB	\$48.00	10%
Zerto Backup for Microsoft Office 365 License	100	SAAS-MO365-SUB	\$4,800.00	10%
Zerto Backup for Microsoft Office 365 License	250	SAAS-MO365-SUB	\$12,000.00	10%
Zerto Backup for Microsoft Office 365 License	500	SAAS-MO365-SUB	\$24,000.00	10%
Zerto Backup for Microsoft Office 365 License	1000	SAAS-MO365-SUB	\$48,000.00	10%
Zerto Backup for Microsoft Office 365 License	2500	SAAS-MO365-SUB	\$120,000.00	10%
Zerto Backup for Microsoft Office 365 License	5000	SAAS-MO365-SUB	\$240,000.00	10%
Zerto Backup for Microsoft Office 365 License	1	SAAS-MO365-SUB	\$48.00	10%
Zerto Backup for Salesforce License	100	SAAS-SALESFORCE-SUB	\$4,800.00	10%
Zerto Backup for Salesforce License	250	SAAS-SALESFORCE-SUB	\$12,000.00	10%
Zerto Backup for Salesforce License	500	SAAS-SALESFORCE-SUB	\$24,000.00	10%
Zerto Backup for Salesforce License	1000	SAAS-SALESFORCE-SUB	\$48,000.00	10%
Zerto Backup for Salesforce License	2500	SAAS-SALESFORCE-SUB	\$120,000.00	10%
Zerto Backup for Salesforce License	5000	SAAS-SALESFORCE-SUB	\$240,000.00	10%
Zerto Backup for Salesforce License	1	SAAS-SALESFORCE-SUB	\$48.00	10%