Type	Product Category	Product Code	Description	Currency	List Price	DIR Discount
Software	Perpetual	APP-AGNT-PERP	Agent based solution for removing hardcoded secrets from applications and tools with strong application authentication for Windows/*nix systems	USD	$21,320.00	18.00%
Software	Perpetual	APP-AGNT-ZOS-L1-PERP	Secret management for zOS (Mainframe). Price per LPAR tier 1 [#of MIPS per LPAR <1000]	USD	$128,570.00	18.00%
Software	Perpetual	APP-AGNT-ZOS-L2-PERP	Secret management for zOS (Mainframe). Price per LPAR tier 2 [#of MIPS per LPAR 1001 - 5000]	USD	$316,940.00	18.00%
Software	Perpetual	APP-AGNT-ZOS-L3-PERP	Secret management for zOS (Mainframe). Price per LPAR tier 3 [#of MIPS per LPAR 5001 - 10000]	USD	$470,990.00	18.00%
Software	Perpetual	APP-AGNT-ZOS-L4-PERP	Secret management for zOS (Mainframe). Price per LPAR tier 4 [#of MIPS per LPAR > 10000]	USD	$707,200.00	18.00%
Software	Perpetual	APP-DYN-PROV-REGION-PERP	Agentless/dynamic solution for removing hardcoded secrets from apps and tools with Central Credential Provider and/or Dynamic Access Provider including agentless C3 integrations. Price per single location with unlimited calling systems within the location	USD	$3,139,500.00	18.00%
Software	Perpetual	APP-DYN-PROV-SVR-PERP	Agentless/dynamic solution for removing hardcoded secrets from applications and tools with Central Credential Provider and/or Dynamic Access Provider including agentless C3 integrations. Price per pair of CCP Servers and pair of Followers	USD	$1,258,790.00	18.00%
Software	Perpetual	APP-DYN-REGION-T1-PERP	Secret management with Conjur Enterprise. Price per single location (physical DC/cloud region) and covers up to 5 containerized application clusters and 15 cloud workspaces and 20 C3 Conjur integration units within the location	USD	$1,317,940.00	18.00%
Software	Perpetual	APP-DYN-SYS-PERP	Agentless/dynamic solution for removing hardcoded secrets from applications and tools with Central Credential Provider and/or Dynamic Access Provider,. Price per single calling system	USD	$7,800.00	18.00%
Software	Perpetual	APP-GETSTARTED-PERP	Secret management getting started discounted bundle including 20 integration units for commercial software/RPA, 20 calling systems for static home grown applications and a single region T1 for cloud native applications and CI/CD pipelines	USD	$1,764,100.00	18.00%
Software	Perpetual	APP-ISV-PERP	Secret management for commercial software (part of C3 integrations). Price per single integration unit. Minimum purchase of 5 integration units	USD	$21,320.00	18.00%
Software	Perpetual	APP-ISV-RPA-PERP	Secret management for RPA (part of C3 integrations). Price per single integration unit. Minimum purchase of 5 integration units	USD	$21,320.00	18.00%
Software	Perpetual	APP-STATIC-PERP	Secret management for homegrown static applications on Windows/*nix with Credenetial Providers. Price per single calling system. Minimum purchase of 5 calling systems	USD	$21,320.00	18.00%
Software	Perpetual	BASIC-INIT-INFRA-INCL-PERP	Includes 1 Vault; Up to 5 DR/HA (combined); Up to 5 CPMs; Up to 2 test environments; 1 SDK; Unlimited passwords	USD	$702,000.00	18.00%
Software	Perpetual	BIZ-USER-PERP	Provides Secure Access to business accounts. Users are restricted to only Store and Retrieve passwords. Per named business user	USD	$1,430.00	18.00%
Software	Perpetual	EPM-TARGET-WIN-SVR-PERP	Provides granular admin rights, credential theft protection, and application control for Windows servers - per Windows server	USD	$2,665.00	18.00%
Software	Perpetual	EPM-TARGET-WRK-PERP	Provides granular admin rights, credential theft protection, and application control for Windows and Mac endpoints - per endpoint	USD	$871.00	18.00%
Software	Perpetual	EPV-BASIC-PKG-10-PERP	Enterprise Password Vault 10 Licenses Package Platform Infrastructure and 10 EPV user licenses for managing passwords and SSH keys for 200 managed systems (servers, desktops, hypervisors etc.), including SDK, 1 CPM and 1 DR license	USD	$222,300.00	18.00%
Software	Perpetual	EPV-BASIC-USER-PERP	Basic EPV user. Credential secure storage and rotation only	USD	$6,630.00	18.00%
Software	Perpetual	EPV-TARGET-PERP	EPV target. Credential secure storage and rotation only	USD	$832.00	18.00%
Software	Perpetual	OTD-AAM-PERP	One-Time Credit for Secrets Manager (AAM) perpetual	USD	$0.00	18.00%
Software	Perpetual	OTD-EPM-PERP	One-Time Credit for EPM perpetual	USD	$0.00	18.00%
Software	Perpetual	OTD-PAS-PERP	One-Time Credit for CorePAS perpetual	USD	$0.00	18.00%
Software	Perpetual	PAS-ADV-PTA-DC-PERP	Kerberos attack detection for Domain Controller	USD	$46,800.00	18.00%
Software	Perpetual	PAS-ADV-TARGET-UNIX-PERP	Provides granular admin rights for Unix servers	USD	$7,475.00	18.00%
Software	Perpetual	PAS-INF-CPM-ELA-PERP	Central Policy Manager (CPM) module	USD	$0.00	18.00%
Software	Perpetual	PAS-INF-CPM-PERP	Central Policy Manager (CPM) module	USD	$156,000.00	18.00%
Software	Perpetual	PAS-INF-EPM-PERP	End Point Manager infrastructure server	USD	$0.00	18.00%
Software	Perpetual	PAS-INF-PTA-PERP	Privileged Threat Analytics - Server software license	USD	$74,750.00	18.00%
Software	Perpetual	PAS-INF-SDK-PERP	SDK infrastructure	USD	$149,500.00	18.00%
Software	Perpetual	PAS-INF-VAULT-DR-PERP	Disaster Recovery Vault	USD	$191,100.00	18.00%
Software	Perpetual	PAS-INF-VAULT-HA-PERP	High Availability Vault	USD	$191,100.00	18.00%
Software	Perpetual	PAS-INF-VAULT-PERP	Vault server	USD	$236,600.00	18.00%
Software	Perpetual	PAS-INF-VAULT-SHARED-T1-PERP	Production Vault, users can be shared across multiple Vaults, tier 1 [1-99]	USD	$471,900.00	18.00%
Software	Perpetual	PAS-INF-VAULT-SHARED-T2-PERP	Production Vault, users can be shared across multiple Vaults, tier 2 [100-999]	USD	$942,500.00	18.00%
Software	Perpetual	PAS-INF-VAULT-SHARED-T3-PERP	Production Vault, users can be shared across multiple Vaults, tier 3 [1000 or more]	USD	$1,571,700.00	18.00%
Software	Perpetual	PAS-INF-VAULT-TEST-PERP	Additional Test environment includes a matching test licenses for all production licenses purchased	USD	$317,200.00	18.00%
Software	Perpetual	PAS-TARGET-SVR-SUP50-PERP	Protects servers/targets (credential and access management, session isolation and recording, threat analytics)	USD	$1,430.00	18.00%
Software	Perpetual	PAS-TARGET-WRK-SUP50-PERP	Protects servers/targets (credential and access management, session isolation and recording, threat analytics)	USD	$104.00	18.00%
Software	Perpetual	PAS-UPG-CORE-USER	Upgrade to Core PAS. Includes Credential Protection, Session Isolation and Recording, and Privileged Attack Detection. Associated maintenance is charged in addition to maintenance of previously purchased licenses	USD	$0.00	18.00%
Software	Perpetual	PAS-UPG-CORE-USER-PUB-T1-PERP	Upgrade to Core PAS. Includes credential protection, session isolation and recording, and privileged threat detection tier 1 [1-24] Price per user	USD	$23,400.00	18.00%
Software	Perpetual	PAS-UPG-CORE-USER-PUB-T2-PERP	Upgrade to Core PAS. Includes credential protection, session isolation and recording, and privileged threat detection tier 1 [25-99] Price per user	USD	$20,800.00	18.00%
Software	Perpetual	PAS-UPG-CORE-USER-PUB-T3-PERP	Upgrade to Core PAS. Includes credential protection, session isolation and recording, and privileged threat detection tier 1 [100-249] Price per user	USD	$18,200.00	18.00%
Software	Perpetual	PAS-UPG-CORE-USER-PUB-T4-PERP	Upgrade to Core PAS. Includes credential protection, session isolation and recording, and privileged threat detection tier 1 [250-499] Price per user	USD	$15,860.00	18.00%
Software	Perpetual	PAS-UPG-CORE-USER-PUB-T5-PERP	Upgrade to Core PAS. Includes credential protection, session isolation and recording, and privileged threat detection tier 1 [500-999] Price per user	USD	$13,650.00	18.00%

Software	Perpetual	PAS-UPG-CORE-USER-PUB-T6-PERP	Upgrade to Core PAS. Includes credential protection, session isolation and recording, and privileged threat detection tier 1 [1,000 or more] Price per user	USD	$11,375.00	18.00%
Software	Perpetual	PAS-USER-EXT-PERP	Protects 3rd party / external vendor personnel and isolates datacenter resources.	USD	$7,475.00	18.00%
Software	Perpetual	PAS-USER-PERP	Protects IT personnel and isolates datacenter resources. Including credential and access management, session isolation and recording, threat analytics	USD	$32,890.00	18.00%
Software	Perpetual	PAS-USER-PSMW-UPG	Upgrade EPV user to include accessing web applications with PSM for Web	USD	$18,200.00	18.00%
Software	Perpetual	PSM-CN-5-PERP	5 PSM concurrent session licenses	USD	$191,100.00	18.00%
Software	Perpetual	PSM-TARGET-PERP	Privileged Session Manager Target System license	USD	$2,990.00	18.00%
Software	Perpetual	PTA-PSM-TARGET-ELA-PERP	Privileged Threat Analytics-Privileged Session Manager target System license	USD	$0.00	18.00%
Software	Perpetual	PTA-PSM-TARGET-PERP	Privileged Threat Analytics-Privileged Session Manager target System license	USD	$4,550.00	18.00%
Software	Perpetual	PTA-TARGET-PERP	Privileged Threat Analytics target System license	USD	$2,730.00	18.00%
Software	Perpetual	SSH-TARGET-PERP	SSH Target System license	USD	$1,820.00	18.00%
Software	SAAS	APP-AGNT-ZOS-L1-SAAS	Secret management for zOS (Mainframe). Price per LPAR tier 1 [#of MIPS per LPAR <1000]	USD	$5,850.50	18.00%
Software	SAAS	APP-AGNT-ZOS-L2-SAAS	Secret management for zOS (Mainframe). Price per LPAR tier 2 [#of MIPS per LPAR 1001 - 5000]	USD	$14,430.45	18.00%
Software	SAAS	APP-AGNT-ZOS-L3-SAAS	Secret management for zOS (Mainframe). Price per LPAR tier 3 [#of MIPS per LPAR 5001 - 10000]	USD	$21,450.45	18.00%
Software	SAAS	APP-AGNT-ZOS-L4-SAAS	Secret management for zOS (Mainframe). Price per LPAR tier 4 [#of MIPS per LPAR > 10000]	USD	$32,110.30	18.00%
Software	SAAS	APP-DYN-REGION-SAAS	Secret management for homegrown cloud native applications and CI/CD pipelines with Conjur Enterprise. Price per single location (physical DC/cloud region) with unlimited caling systems within the location	USD	$121,550.00	18.00%
Software	SAAS	APP-DYN-REGION-T1-SAAS	Secret management with Conjur Enterprise. Price per single location (physical DC/cloud region) and covers up to 5 containerized application clusters and 15 cloud workspaces and 20 C3 Conjur integration units within the location	USD	$48,880.00	18.00%
Software	SAAS	APP-ELA-SAAS	Secret management ELA including integration units for commercial software, calling systems for static home grown applications, cloud native applications and CI/CD pipelines	USD	$0.00	18.00%
Software	SAAS	APP-GETSTARTED-SAAS	Secret management getting started discounted bundle including 20 integration units for commercial software/RPA, 20 calling systems for static home grown applications and a single region T1 for cloud native applications and CI/CD pipelines	USD	$65,000.00	18.00%
Software	SAAS	APP-ISV-RPA-SAAS	Secret management for RPA (part of C3 integrations). Price per single integration unit. Minimum purchase of 5 integration units	USD	$962.32	18.00%
Software	SAAS	APP-ISV-SAAS	Secret management for commercial software (part of C3 integrations). Price per single integration unit. Minimum purchase of 5 integration units	USD	$962.32	18.00%
Software	SAAS	APP-PCLOUD-SAAS	Remove hardcoded secrets from applications and tools (including selected C3 alliance integrations).	USD	$975.75	18.00%
Software	SAAS	APP-REGION-CCP-SAAS	Secret management for homegrown static applications on Windows/*nix with Central Credential Provider. Price per pair of CCP Servers (1+1 for high availability) within a single location per year	USD	$96,200.00	18.00%
Software	SAAS	APP-REGION-SAAS	Secret management for a single location (physical DC/cloud region) including unlimited integration units for commercial software, calling systems for static home grown applications, cloud native applications and CI/CD pipelines	USD	$0.00	18.00%
Software	SAAS	APP-REMOTE-SITE-SAAS	Secrets management for a remote site	USD	$0.00	18.00%
Software	SAAS	APP-SECRETSHUB-ADDON-SYNC-TARGET-SAAS	Addon Secrets Hub sync target (requires a Secrets Hub base package)	USD	$6,500.00	18.00%
Software	SAAS	APP-SECRETSHUB-BASE-SAAS	Secrets Hub for integrating PAM with cloud secret management services - includes 10 sync targets	USD	$65,000.00	18.00%
Software	SAAS	APP-STATIC-ELA-SAAS	Secret management for homegrown static applications on Windows/*nix with Credenetial Providers. Price per ELA	USD	$0.00	18.00%
Software	SAAS	APP-STATIC-SAAS	Secret management for homegrown static applications on Windows/*nix with Credenetial Providers. Price per single calling system. Minimum purchase of 5 calling systems. Backend Vault is the Privilege Cloud Vault (SaaS)	USD	$962.35	18.00%
Software	SAAS	AWS-25-PRIV-STDANDARD-USER-SAAS	25 Privileged Standard Users; Credential Protection; Session Isolation; Recording; Remote VPN-less Access; Adaptive MFA and risk-based Authentication; Adaptive Application Access; Identity Security Intelligence (only in supported regions). Price per year	USD	$37,375.00	18.00%
Software	SAAS	AWS-CEM-10WS-SAAS	Reduce excessive permissions risk across public and private clouds per 10 cloud account (AWS account, Azure subscription, GCP project, etc.)	USD	$9,750.00	18.00%
Software	SAAS	CEM-SAAS	Reduce excessive permissions risk across public and private clouds per cloud account (AWS account, Azure subscription, GCP project, etc.)	USD	$1,165.13	18.00%
Software	SAAS	CONJUR-CLOUD-WORKLOADID-ADDON-PKG-SAAS	SaaS secrets management with Conjur Cloud. Package of additional 20 workload identities (Kubernetes namespace, CI/CD pipeline, VM, container, etc.) that can be defined in Conjur Cloud.	USD	$16,900.00	18.00%
Software	SAAS	CONJUR-CLOUD-WORKLOADID-BASE-PKG-SAAS	SaaS secrets management with Conjur Cloud. Base package of up to 100 workload identities (Kubernetes namespace, CI/CD pipeline, VM, container, etc.) defined in Conjur Cloud.	USD	$84,500.00	18.00%
Software	SAAS	EPM-AMFA-WRK-SAAS	Includes granular admin rights, credential theft protection, application control, adaptive risk-based access policies, MFA on privilege elevation, adaptive MFA and password less to endpoints (Windows and Mac workstations)	USD	$110.50	18.00%
Software	SAAS	EPM-LCD-SAAS	Manages local admin credentials rotation on endpoint	USD	$7.15	18.00%
Software	SAAS	EPM-MFA-WRK-SAAS	Granular admin rights; Credential theft protection; Application control; MFA on privilege elevation; Basic MFA and password-less to endpoints (Windows and Mac workstations). Price per user per year	USD	$78.00	18.00%
Software	SAAS	EPM-TARGET-SVR-SAAS	Provides granular admin rights, credential theft protection, and application control for Windows and Linux servers. Price per server per year	USD	$104.00	18.00%
Software	SAAS	EPM-TARGET-WIN-SVR-SAAS	Provides granular admin rights, credential theft protection, and application control for Windows servers - per Windows server	USD	$34.45	18.00%
Software	SAAS	EPM-TARGET-WRK-SAAS	Provides granular admin rights, credential theft protection, and application control for Windows, Mac and Linux workstations - per workstation per year	USD	$42.25	18.00%
Software	SAAS	EPV-USER-SAAS	Privilege Cloud user. Including credential rotation and access management	USD	$585.00	18.00%
Software	SAAS	EXT-VENDOR-PKG-L-SAAS	External Privileged Users; biometric MFA; Remote VPN-less access; Session isolation and recording. Up to 1,000 registered external vendor users, and up to 200 of them can login yearly. Price per year. Backend Vault is the Privilege Cloud Vault (SaaS)	USD	$377,000.00	18.00%

Software	SAAS	EXT-VENDOR-PKG-M-SAAS	External Privileged Users; biometric MFA; Remote VPN-less access; Session isolation and recording. Up to 500 registered external vendor users, and up to 100 of them can login yearly. Price per year. Backend Vault is the Privilege Cloud Vault (SaaS)	USD	$201,500.00	18.00%
Software	SAAS	EXT-VENDOR-PKG-S-SAAS	External Privileged Users; biometric MFA; Remote VPN-less access; Session isolation and recording. Up to 250 registered external vendor users, and up to 50 of them can login yearly. Price per year. Backend Vault is the Privilege Cloud Vault (SaaS)	USD	$110,500.00	18.00%
Software	SAAS	EXT-VENDOR-PKG-XL-SAAS	External Privileged Users; biometric MFA; Remote VPN-less access; Session isolation and recording. Up to 2,500 registered external vendor users, and up to 500 of them can login yearly. Price per year. Backend Vault is the Privilege Cloud Vault (SaaS)	USD	$877,500.00	18.00%
Software	SAAS	EXT-VENDOR-USER-SAAS	Includes external Privileged User, biometric MFA, remote VPN-less access, session isolation and recording through Privileged Session Manager. Price per user per year. Backend Vault is the Privilege Cloud Vault (SaaS)	USD	$520.00	18.00%
Software	SAAS	IAAS-B2B-USER-SAAS	Partner Users - SSO to cloud applications, basic web MFA (Knowledge, OATH tokens factors, 3rd party RADIUS), Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities, basic reporting, and Basic Lifecycle Management	USD	$22.75	18.00%
Software	SAAS	IAAS-B2C-USER-SAAS	Customer Users - SSO to cloud applications, basic web MFA (Knowledge, OATH tokens factors, 3rd party RADIUS), Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities, basic reporting, and Basic Lifecycle Management	USD	$0.91	18.00%
Software	SAAS	IAAS-B2E-USER-SAAS	Employee Users - SSO to cloud applications, basic web MFA (Knowledge, OATH tokens factors, 3rd party RADIUS), Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities, basic reporting, and Basic Lifecycle Management	USD	$45.50	18.00%
Software	SAAS	IAGW-B2B-USER-SAAS	Partner Users - Secure, behind-the-firewall access to on-premises applications without a VPN	USD	$22.75	18.00%
Software	SAAS	IAGW-B2C-USER-SAAS	Customer Users - Secure, behind-the-firewall access to on-premises applications without a VPN	USD	$1.30	18.00%
Software	SAAS	IAGW-B2E-USER-SAAS	Employee Users - Secure, behind-the-firewall access to on-premises applications without a VPN	USD	$52.00	18.00%
Software	SAAS	IALCM-B2B-USER-SAAS	Partner Users - Lifecycle Management, with added in-bound provisioning into AD, Cloud Directory from HR systems, SCIM-based in-bound and out-bound provisioning	USD	$45.50	18.00%
Software	SAAS	IALCM-B2C-USER-SAAS	Customer Users - Lifecycle Management, with added in-bound provisioning into AD, Cloud Directory from HR systems, SCIM-based in-bound and out-bound provisioning	USD	$1.95	18.00%
Software	SAAS	IALCM-B2E-USER-SAAS	Employee Users - Lifecycle Management, with added in-bound provisioning into AD, Cloud Directory from HR systems, SCIM-based in-bound and out-bound provisioning	USD	$91.00	18.00%
Software	SAAS	IAMFA-B2B-USER-SAAS	Partner Users - Contextual MFA (static and dynamic behavioral factors), Max limit on # of SMS and Phone Call factors, identity intelligence capabilities (Access Analytics, Incident Investigation, Response Orchestration, 3rd Party Threat Ingestion). Telephony packs required for SMS, Phone Call factors.	USD	$32.50	18.00%
Software	SAAS	IAMFA-B2C-USER-SAAS	Customer Users - Contextual MFA (static and dynamic behavioral factors), Max limit on # of SMS and Phone Call factors, identity intelligence capabilities (Access Analytics, Incident Investigation, Response Orchestration, 3rd Party Threat Ingestion). Telephony packs required for SMS, Phone Call factors.	USD	$1.30	18.00%
Software	SAAS	IAMFA-B2E-USER-SAAS	Employee Users - Contextual MFA (static and dynamic behavioral factors), Max limit on # of SMS and Phone Call factors, identity intelligence capabilities (Access Analytics, Incident Investigation, Response Orchestration, 3rd Party Threat Ingestion)	USD	$65.00	18.00%
Software	SAAS	IASB-ADV-B2B-USER-SAAS	Partner Users - SSO to Cloud apps; MFA (All Use Cases & Auth Factors); Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities; basic reporting; Basic Lifecycle Management; Mobile Device Access Mgmt (Device Context)	USD	$32.50	18.00%
Software	SAAS	IASB-ADV-B2C-USER-SAAS	Customer Users - SSO to Cloud apps; MFA (All Use Cases & Auth Factors); Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities; basic reporting; Basic Lifecycle Management; Mobile Device Access Mgmt (Device Context)	USD	$1.56	18.00%
Software	SAAS	IASB-ADV-B2E-USER-SAAS	Employee Users - SSO to Cloud apps; MFA (All Use Cases & Auth Factors); Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities; basic reporting; Basic Lifecycle Management; Mobile Device Access Mgmt (Device Context)	USD	$74.75	18.00%
Software	SAAS	IASB-B2E-USER-SAAS	Employee Users - SSO to Cloud apps; MFA (All Use Cases & Auth Factors); Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities; basic reporting; Basic Lifecycle Management; Mobile Device Access Mgmt (Device Context)	USD	$61.75	18.00%
Software	SAAS	IASSO2-B2E-USER-SAAS	Conditional Risk-based SSO; Basic web MFA (Knowledge, OATH tokens, 3rd party RADIUS); Dir Services (Cloud Dir, Integrations, APIs); Self-Service and basic reporting. Price per user per year	USD	$52.00	18.00%
Software	SAAS	IASSO-B2B-USER-SAAS	Partner Users - SSO to cloud applications, basic web MFA (Knowledge, OATH tokens factors, 3rd party RADIUS), Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities, basic reporting, conditional and risk-based SSO	USD	$26.00	18.00%
Software	SAAS	IASSO-B2C-USER-SAAS	Customer Users - SSO to cloud applications, basic web MFA (Knowledge, OATH tokens factors, 3rd party RADIUS), Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities, basic reporting, conditional and risk-based SSO	USD	$1.30	18.00%
Software	SAAS	IASSO-B2E-USER-SAAS	Conditional Risk-based SSO; Workforce Password Management w/ Cloud Vault; Basic web MFA (Knowledge, OATH tokens, 3rd party RADIUS); Dir Services (Cloud Dir, Integrations, APIs); Self-Service and basic reporting. Price per user per year	USD	$52.00	18.00%
Software	SAAS	ICMP-B2E-USER-SAAS	Includes discovery of access entitlements, access certification and continuous compliance for applications and privileged accounts managed by CyberArk and 3rd party IDaaS and PAM vendors	USD	$65.00	18.00%
Software	SAAS	IDENTITY-EPM-MGMT-USER	Cloud based MFA (all auth factors with Max limits to SMS and Phone Call factors) and SSO for up to 10 EPM Console Administrator Users, Cloud Directory Services, Self-Service capabilities, basic reporting	USD	$0.00	18.00%

Software	SAAS	IEC-USER-SAAS	MFA to Endpoints and Servers (requires MFA SKU), Zero Sign-On, device location, SSO control (requires SSO SKU), and BYOD self-enrollment	USD	$26.00	18.00%
Software	SAAS	IEM-USER-SAAS	Endpoint Authentication & Context with remote locate, lock, wipe only for Mac devices	USD	$130.00	18.00%
Software	SAAS	IESB-B2E-USER-SAAS	MFA (All Use Cases and Auth. Factors); Directory Services (Cloud Directory, Directory Integrations, APIs), Mobile and Endpoint access and application management for unlimited devices, device-context based conditional access; Self-Service device enrollment	USD	$74.75	18.00%
Software	SAAS	IFLOWS-B2E-USER-SAAS	Includes Workforce Identity Automation - Unlimited flows, all connectors, templates, and functions - Service protection limits apply	USD	$65.00	18.00%
Software	SAAS	ILCM-B2B-USER-SAAS	Partner Users - Pre-integrated provisioning, de-provisioning and entitlement management, AD synchronization and license management for O365, Directory Synchronization Services, Self-Service App Access Request & Approvals, basic reporting	USD	$22.75	18.00%
Software	SAAS	ILCM-B2C-USER-SAAS	Customer Users - Pre-integrated provisioning, de-provisioning and entitlement management, AD synchronization and license management for O365, Directory Synchronization Services, Self-Service App Access Request & Approvals, basic reporting	USD	$1.30	18.00%
Software	SAAS	ILCM-B2E-USER-SAAS	Employee Users - Pre-integrated provisioning, de-provisioning and entitlement management, AD synchronization and license management for O365, Directory Synchronization Services, Self-Service App Access Request & Approvals, basic reporting	USD	$52.00	18.00%
Software	SAAS	IMAM-USER-SAAS	Add-on to deploy, manage, remove apps from app stores and custom apps, control app updates	USD	$52.00	18.00%
Software	SAAS	IMDC-USER-SAAS	Detect, block jailbroken devices, Zero Sign-On, device location, SSO control, and BYOD self-enrollment	USD	$26.00	18.00%
Software	SAAS	IMDM-USER-SAAS	Device Authentication & Context with remote locate, lock, wipe and all mobile device management capabilities	USD	$117.00	18.00%
Software	SAAS	IMFA-B2B-USER-SAAS	Partner Users - MFA (all use cases & auth factors except endpoint & server MFA), Max limit on # of SMS and Phone Call factors, Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities, basic reporting. Telephony packs required for SMS, Phone Call factors.	USD	$16.25	18.00%
Software	SAAS	IMFA-B2C-USER-SAAS	Customer Users - MFA (all use cases & auth factors except endpoint & server MFA), Max limit on # of SMS and Phone Call factors, Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities, basic reporting. Telephony packs required for SMS, Phone Call factors.	USD	$0.65	18.00%
Software	SAAS	IMFA-B2E-USER-SAAS	Employee Users - MFA (all use cases & auth factors except endpoint & server MFA), Max limit on # of SMS and Phone Call factors, Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities, basic reporting	USD	$39.00	18.00%
Software	SAAS	ISANDBOX-SAAS	Identity Sandbox SAAS (15% of Identity subscription net total)	USD	$0.00	18.00%
Software	SAAS	ISNAAR-USER-SAAS	Self-Service Application Access Request and Workflows integration with ServiceNow	USD	$13.00	18.00%
Software	SAAS	ISNPR-USER-SAAS	ServiceNow Self-Service Password Reset for Enterprise Directory Accounts	USD	$13.00	18.00%
Software	SAAS	ISSO-B2B-USER-SAAS	Partner Users - SSO to cloud applications, basic web MFA (Knowledge, OATH tokens factors, 3rd party RADIUS), Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities and basic reporting	USD	$13.00	18.00%
Software	SAAS	ISSO-B2C-USER-SAAS	Customer Users - SSO to cloud applications, basic web MFA (Knowledge, OATH tokens factors, 3rd party RADIUS), Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities and basic reporting	USD	$0.65	18.00%
Software	SAAS	ISSO-B2E-USER-SAAS	Employee Users - SSO to cloud applications, basic web MFA (Knowledge, OATH tokens factors, 3rd party RADIUS), Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities and basic reporting	USD	$26.00	18.00%
Software	SAAS	ISSO-SAP-B2E-USER-SAAS	Single Sign-on to on-premises SAP Systems	USD	$0.00	18.00%
Software	SAAS	ISWS-STANDARD-USER-SAAS	Step-recording, continuous authentication, and session protection for high-risk web-based application access. Price per user per year. Tenant is assigned 2,000 events of searchable storage per user for the duration of the user subscription	USD	$195.00	18.00%
Software	SAAS	ISWS-STORAGE-PROMO-ADDON	Product Launch limited promotion includes 3 years of unlimited Secure Web Session tenant searchable storage capacity	USD	$0.00	18.00%
Software	SAAS	ITEL-CREDIT-10000-ADDON	Additional telephony credit pack of 10,000 credits applied across company wide usage for SMS and Phone call MFA factors and notification methods offered by the CyberArk Identity solution	USD	$1,950.00	18.00%
Software	SAAS	IWPM-B2E-USER-SAAS	Includes Password Management for Workforce Users; Passwords may be stored either in the cloud or in a self-hosted PAM Vault (required separately); Standard SSO and MFA for user/password applications only; Telephony limits apply. Price per user per year	USD	$65.00	18.00%
Software	SAAS	OTD-AAM-SAAS	One-Time Credit for Secrets Manager (AAM) SaaS	USD	$0.00	18.00%
Software	SAAS	OTD-ALERO-SAAS	One-Time Credit for Alero	USD	$0.00	18.00%
Software	SAAS	OTD-EPM-SAAS	One-Time Credit for EPM SaaS	USD	$0.00	18.00%
Software	SAAS	OTD-IDAPTIVE-SAAS	One-Time Credit for Idaptive	USD	$0.00	18.00%
Software	SAAS	OTD-PAS-SAAS	One-Time Credit for PAS SaaS	USD	$0.00	18.00%
Software	SAAS	OT-IOT-PHOSPHORUS-ADDITIONAL-DEVICE-SAAS	Includes PAM Connector for Phosphorus; Phosphorus embedded Central Credentials Provider. Price per device per year - SaaS	USD	$4.42	18.00%
Software	SAAS	OT-IOT-PHOSPHORUS-DEVICE-SAAS	Includes 5 Privileged Standard User SaaS users; PAM Connector for Phosphorus; Phosphorus embedded Central Credentials Provider. Price per 10,000 devices per year - SaaS	USD	$52,000.00	18.00%
Software	SAAS	PAM-INSTANCE-ADDON-SAAS	Additional Privilege Cloud instance for MSP only expansion and scale. Price per year	USD	$22,100.00	18.00%
Software	SAAS	PAM-SANDBOX-SAAS	Sandbox environment includes a matching test licenses for all production licenses. Delivered as a Service. Price per year	USD	$0.00	18.00%
Software	SAAS	PAM-TEST-SAAS	Privilege Cloud test environment including 20 SaaS Privileged users, 20 SaaS External Vendor users and 1 Secrets Manager Getting Started package Test environment cannot be used for production needs	USD	$20,800.00	18.00%
Software	SAAS	PAS-TARGET-SVR-SUP50-SAAS	Privilege Cloud protection for servers/targets (credential and access management, session isolation and recording)	USD	$58.50	18.00%
Software	SAAS	PAS-TEST-SAAS	Privilege Cloud test environment including 20 users and 2 calling applications. Test environment Cannot be used for production needs	USD	$16,250.00	18.00%
Software	SAAS	PAS-USER-ALERO-SAAS	Biometric MFA and VPN-less access capabilities for Privilege Access Security users	USD	$195.00	18.00%
Software	SAAS	PAS-USER-EXT-ALERO-SAAS	Protects 3rd party / external vendor personnel with biometric MFA, VPN-less access and isolation of datacenter resources. Price per user per year	USD	$455.00	18.00%

Software	SAAS	PAS-USER-EXT-SAAS	Protects 3rd party / external vendor personnel and isolates datacenter resources. Price per user per year	USD	$325.00	18.00%
Software	SAAS	PAS-USER-EXT-SAAS-ALERO-SAAS	Protects 3rd party / external vendor personnel with remote access, VPN-less access and isolation of datacenter resources. For Privilege Cloud SaaS deployments only. Price per user per year	USD	$520.00	18.00%
Software	SAAS	PAS-USER-SAAS	Protects IT personnel and isolates datacenter resources. Including credential and access management, session isolation and Recording	USD	$1,365.00	18.00%
Software	SAAS	PAS-USER-SAAS-ALERO-SAAS	Remote VPN-less access capabilities for Privilege Access Security users. For Privilege Cloud SaaS deployments only	USD	$1,495.00	18.00%
Software	SAAS	PERP-TO-SAAS-CONVERSION-AAM	Perpetual to SaaS conversion transition credit - Secrets Manager (AAM)	USD	$0.00	18.00%
Software	SAAS	PERP-TO-SAAS-CONVERSION-EPM	Perpetual to SaaS conversion of EPM perpetual licenses to SaaS	USD	$0.00	18.00%
Software	SAAS	PERP-TO-SAAS-CONVERSION-PAS	Perpetual to SaaS conversion of CorePAS perpetual licenses to Privilege Cloud	USD	$0.00	18.00%
Software	SAAS	PRIV-BASIC-USER-SAAS	Credential Protection; Adaptive MFA and risk-based Authentication; Adaptive Application Access; Identity Security Intelligence (only in supported regions); For IT users. Price per user per year - SaaS	USD	$715.00	18.00%
Software	SAAS	PRIV-DPA-USER-ADDON-SAAS	Dynamic Privileged Access to Hybrid and Cloud Infrastructure via Attribute-Based Controls; For IT users. Price per user per year - SaaS	USD	$520.00	18.00%
Software	SAAS	PRIV-DYNAMIC-USER-SAAS	Credential Protection; Just in Time Access; Session Isolation; Context-aware Session Protection for Web; Remote Access; Strong Authentication; Identity Security Intelligence (only in supported regions). Price per user per year - SaaS	USD	$1,040.00	18.00%
Software	SAAS	PRIV-ENTERPRISE-USER-SAAS	Credential Protection; Session Isolation; Recording; Just in Time Access; Context-aware Session Protection for Web; Remote Access; Strong Authentication; Identity Security Intelligence (only in supported regions). Price per user per year - SaaS	USD	$1,690.00	18.00%
Software	SAAS	PRIV-LCM-ADDON	Lifecycle Management for privileged users including SCIM server endpoints to allow external IGA vendors to manage privileged objects in Privilege Cloud and on-prem PAS; Delivered as a Service. Price per user per year.	USD	$65.00	18.00%
Software	SAAS	PRIV-STANDARD-TARGET-SAAS	Credential Protection, Session Isolation, Recording, Detection, Remote Access, and Strong Authentication. Price per target per year	USD	$78.00	18.00%
Software	SAAS	PRIV-STANDARD-USER-LITE-SAAS	Same functionality as Standard User SaaS. Price per user per year - SaaS. See Notes for restrictions.	USD	$910.00	18.00%
Software	SAAS	PRIV-STANDARD-USER-SAAS	Credential Protection; Session Isolation; Recording; remote VPN-less Access; Adaptive MFA and risk-based Authentication; Adaptive Application Access; Identity Security Intelligence (only in supported regions); For IT users. Price per user per year - SaaS	USD	$1,495.00	18.00%
Software	SAAS	RCISAP-B2E-USER-SAAS	Employee Users - SSO to cloud applications, MFA (All Use Cases and Auth. Factors); Directory Services (Cloud Directory, Directory Integrations, APIs), Self-Service capabilities; basic reporting; Mobile Device Access Mgmt (Device Context)	USD	$113.75	18.00%
Software	SAAS	WORKFORCE-ENTERPRISE-USER-SAAS	Secure Web Sessions; Contextual MFA and Access Management; Conditional Risk-based SSO; Workforce Password Management w/ Cloud Vault; Advanced Lifecycle Mgmt with reporting. Price per user per year	USD	$364.00	18.00%
Software	SAAS	WORKFORCE-PREMIUM-USER-SAAS	Contextual MFA and Access Management; Conditional Risk-based SSO; Workforce Password Management w/ Cloud Vault; Advanced Lifecycle Mgmt with reporting. Price per user per year	USD	$182.00	18.00%
Software	SAAS	WORKFORCE-STANDARD-USER-SAAS	Contextual MFA and Access Management and conditional, risk-based SSO with reporting and Workforce Password Management w/ Cloud Vault. Price per user per year	USD	$104.00	18.00%
Software	Subscription	APP-AGNT-ELA-SUBS	Agent based solution for removing hardcoded secrets from applications and tools with strong application authentication for Windows/ *nix including C3 agent based integrations	USD		18.00%
Software	Subscription	APP-AGNT-SUBS	Agent based solution for removing hardcoded secrets from applications and tools with strong application authentication for Windows/*nix systems	USD	$780.00	18.00%
Software	Subscription	APP-AGNT-ZOS-L1-SUBS	Secret management for zOS (Mainframe). Price per LPAR tier 1 [#of MIPS per LPAR <1000]	USD	$4,550.00	18.00%
Software	Subscription	APP-AGNT-ZOS-L2-SUBS	Secret management for zOS (Mainframe). Price per LPAR tier 2 [#of MIPS per LPAR 1001 - 5000]	USD	$11,310.00	18.00%
Software	Subscription	APP-AGNT-ZOS-L3-SUBS	Secret management for zOS (Mainframe). Price per LPAR tier 3 [#of MIPS per LPAR 5001 - 10000]	USD	$16,770.00	18.00%
Software	Subscription	APP-AGNT-ZOS-L4-SUBS	Secret management for zOS (Mainframe). Price per LPAR tier 4 [#of MIPS per LPAR > 10000]	USD	$25,090.00	18.00%
Software	Subscription	APP-AGNT-ZOS-SUBS-CONVERTED	Secret management for zOS (Mainframe). Price per LPAR	USD	$12,350.00	18.00%
Software	Subscription	APP-DYN-ELA-SUBS	Agentless/dynamic solution for removing hardcoded secrets from applications and tools including agentless C3 integrations	USD	$0.00	18.00%
Software	Subscription	APP-DYN-PROV-REGION-SUBS	Agentless/dynamic solution for removing hardcoded secrets from apps and tools with Central Credential Provider and/or Dynamic Access Provider including agentless C3 integrations. Price per single location with unlimited calling systems within the location	USD	$111,150.00	18.00%
Software	Subscription	APP-DYN-PROV-SVR-SUBS	Agentless/dynamic solution for removing hardcoded secrets from applications and tools with Central Credential Provider and/or Dynamic Access Provider including agentless C3 integrations. Price per pair of CCP Servers and pair of Followers	USD	$44,590.00	18.00%
Software	Subscription	APP-DYN-REGION-SUBS	Secret management for homegrown cloud native applications and CI/CD pipelines with Conjur Enterprise. Price per single location (physical DC/cloud region) with unlimited calling systems within the location	USD	$116,090.00	18.00%
Software	Subscription	APP-DYN-REGION-SUBS-CONVERTED	Secret management for homegrown cloud native applications and CI/CD pipelines with Conjur Enterprise. Price per single location (physical DC/cloud region) with unlimited calling systems within the location	USD	$54,600.00	18.00%
Software	Subscription	APP-DYN-REGION-T1-SUBS	Secret management with Conjur Enterprise. Price per single location (physical DC/cloud region) and covers up to 5 containerized application clusters and 15 cloud workspaces and 20 C3 Conjur integration units within the location	USD	$46,800.00	18.00%
Software	Subscription	APP-DYN-REGION-T1-SUBS-CONVERTED	Secret management with Conjur Enterprise. Price per single location (physical DC/cloud region) and covers up to 5 containerized application clusters and 15 cloud workspaces and 20 C3 Conjur integration units within the location	USD	$22,100.00	18.00%
Software	Subscription	APP-DYN-SYS-SUBS	Agentless/dynamic solution for removing hardcoded secrets from applications and tools with Central Credential Provider and/or Dynamic Access Provider,. Price per single calling system	USD	$390.00	18.00%

Software	Subscription	APP-ELA-SUBS	Secret management ELA including integration units for commercial software, calling systems for static home grown applications, cloud native applications and CI/CD pipelines	USD	$0.00	18.00%
Software	Subscription	APP-GETSTARTED-SUBS	Secret management getting started discounted bundle including 20 integration units for commercial software/RPA, 20 calling systems for static home grown applications and a single region T1 for cloud native applications and CI/CD pipelines	USD	$62,270.00	18.00%
Software	Subscription	APP-ISV-RPA-SUBS	Secret management for RPA (part of C3 integrations). Price per single integration unit. Minimum purchase of 5 integration units	USD	$780.68	18.00%
Software	Subscription	APP-ISV-RPA-SUBS-CONVERTED	Secret management for RPA (part of C3 integrations). Price per single integration unit. Minimum purchase of 5 integration units	USD	$221.00	18.00%
Software	Subscription	APP-ISV-SUBS	Secret management for commercial software (part of C3 integrations). Price per single integration unit. Minimum purchase of 5 integration units	USD	$854.43	18.00%
Software	Subscription	APP-ISV-SUBS-CONVERTED	Secret management for commercial software (part of C3 integrations). Price per single integration unit. Minimum purchase of 5 integration units	USD	$364.12	18.00%
Software	Subscription	APP-REGION-CCP-SUBS	Secret management for homegrown static applications on Windows/*nix with Central Credential Provider. Price per pair of CCP Servers (1+1 for high availability) within a single location per year	USD	$75,140.00	18.00%
Software	Subscription	APP-REGION-CCP-SUBS-CONVERTED	Secret management for homegrown static applications on Windows/*nix with Central Credential Provider. Price per pair of CCP Servers (1+1 for high availability) within a single location	USD	$9,100.00	18.00%
Software	Subscription	APP-REGION-SUBS	Secret management for a single location (physical DC/cloud region) including unlimited integration units for commercial software, calling systems for static home grown applications, cloud native applications and CI/CD pipelines	USD	$0.00	18.00%
Software	Subscription	APP-REMOTE-SITE-SUBS	Secrets management for a remote site	USD	$0.00	18.00%
Software	Subscription	APP-STATIC-ELA-SUBS	Secret management for homegrown static applications on Windows/*nix with Credenetial Providers. Price per ELA	USD	$0.00	18.00%
Software	Subscription	APP-STATIC-SUBS	Secret management for homegrown static applications on Windows/*nix with Credenetial Providers. Price per single calling system. Minimum purchase of 5 calling systems. Backend Vault is the PAM on-premises Vault	USD	$780.00	18.00%
Software	Subscription	APP-STATIC-SUBS-CONVERTED	Secret management for homegrown static applications on Windows/*nix with Credential Providers. Price per single calling system. Minimum purchase of 5 calling systems. Backend Vault is the PAM on-premises Vault	USD	$364.00	18.00%
Software	Subscription	AWS-10-PRIV-STANDARD-USER-SUBS	10 named standard Privilege Cloud users package for AWS Marketplace - Subscription	USD	$11,050.00	18.00%
Software	Subscription	AZURE-10-PRIV-STANDARD-USER-SUBS	10 Privileged Standard Users package. Credential Protection; Session Isolation; Recording; Detection; Remote VPN-less Access; Adaptive MFA and risk-based Authentication; Adaptive Application Access; For IT users. Price per user per year	USD	$11,050.00	18.00%
Software	Subscription	BASIC-INIT-INFRA-INCL-SUBS	Includes 1 Vault; Up to 5 DR/HA (combined); Up to 5 CPMs; Up to 2 test environments; 1 SDK; Unlimited passwords	USD	$23,400.00	18.00%
Software	Subscription	BIZ-USER-SUBS	Provides Secure Access to business accounts. Users are restricted to only Store and Retrieve passwords. Per named business user	USD	$45.50	18.00%
Software	Subscription	EPM-TARGET-WIN-SVR-SUBS	Provides granular admin rights, credential theft protection, and application control for Windows servers - per Windows server	USD	$97.50	18.00%
Software	Subscription	EPM-TARGET-WRK-SUBS	Provides granular admin rights, credential theft protection, and application control for Windows and Mac endpoints - per endpoint	USD	$34.45	18.00%
Software	Subscription	EPV-BASIC-PKG-10-SUBS	Enterprise Password Vault 10 Licenses Package Platform Infrastructure and 10 EPV user licenses for managing passwords and SSH keys for 200 managed systems (servers, desktops, hypervisors etc.), including SDK, 1 CPM and 1 DR license	USD	$7,410.00	18.00%
Software	Subscription	EPV-BASIC-USER-SUBS	Basic EPV user. Credential secure storage and rotation only	USD	$221.00	18.00%
Software	Subscription	EPV-TARGET-SUBS	EPV target. Credential secure storage and rotation only	USD	$26.00	18.00%
Software	Subscription	EXT-VENDOR-PKG-L-SUBS	External Privileged Users, biometric MFA; Remote VPN-less access; Session isolation and recording. Up to 1,000 registered external vendor users, and up to 200 of them can login yearly. Price per year. Backend Vault is the PAM Self-hosted Vault	USD	$305,500.00	18.00%
Software	Subscription	EXT-VENDOR-PKG-M-SUBS	External Privileged Users; biometric MFA; Remote VPN-less access; Session isolation and recording. Up to 500 registered external vendor users, and up to 100 of them can login yearly. Price per year. Backend Vault is the PAM Self-hosted Vault	USD	$162,500.00	18.00%
Software	Subscription	EXT-VENDOR-PKG-S-SUBS	External Privileged Users; biometric MFA; Remote VPN-less access; Session isolation and recording. Up to 250 registered external vendor users, and up to 50 of them can login yearly. Price per year. Backend Vault is the PAM Self-hosted Vault	USD	$91,000.00	18.00%
Software	Subscription	EXT-VENDOR-PKG-XL-SUBS	External Privileged Users; biometric MFA; Remote VPN-less access; Session isolation and recording. Up to 2,500 registered external vendor users, and up to 500 of them can login yearly. Price per year. Backend Vault is the PAM Self-hosted Vault	USD	$708,500.00	18.00%
Software	Subscription	EXT-VENDOR-USER-SUBS	Includes external Privileged User, biometric MFA, remote VPN-less access, session isolation and recording through Privileged Session Manager. Price per user per year. Backend Vault is the PAM on-premises Vault	USD	$455.00	18.00%
Software	Subscription	OTD-AAM-SUBS	One-Time Credit for Secrets Manager (AAM) Subscription	USD	$0.00	18.00%
Software	Subscription	OTD-EPM-SUBS	One-Time Credit for EPM Subscription	USD	$0.00	18.00%
Software	Subscription	OTD-PAS-SUBS	One-Time Credit for CorePAS Subscription	USD	$0.00	18.00%
Software	Subscription	OT-IOT-PHOSPHORUS-ADDITIONAL-DEVICE-SUBS	Includes PAM Connector for Phosphorus; Phosphorus embedded Central Credentials Provider. Price per device per year	USD	$3.25	18.00%
Software	Subscription	OT-IOT-PHOSPHORUS-DEVICE-SUBS	Includes 5 Privileged Standard User Subscription users; PAM Connector for Phosphorus; Phosphorus embedded Central Credentials Provider. Price per 10,000 devices per year - Subscription	USD	$39,000.00	18.00%
Software	Subscription	PAS-ADV-PTA-DC-ELA-SUBS	Kerberos attack detection for Domain Controller	USD	$0.00	18.00%
Software	Subscription	PAS-ADV-PTA-DC-SUBS	Kerberos attack detection for Domain Controller	USD	$1,560.00	18.00%
Software	Subscription	PAS-ADV-TARGET-DOMAIN-SUBS	Domain Controller Kerberos attack detection with additional (SaaS) granular admin rights, application control and credential theft protection	USD	$1,690.00	18.00%
Software	Subscription	PAS-ADV-TARGET-UNIX-SUBS	Provides granular admin rights for Unix servers	USD	$247.00	18.00%
Software	Subscription	PAS-INF-CPM-ELA-SUBS	Central Policy Manager (CPM) module	USD	$0.00	18.00%
Software	Subscription	PAS-INF-CPM-SUBS	Central Policy Manager (CPM) module	USD	$5,200.00	18.00%

Software	Subscription	PAS-INF-ELA-SUBS	Vault / DR / HA / Test - ELA	USD	$0.00	18.00%
Software	Subscription	PAS-INF-PTA-SUBS	Privileged Threat Analytics - Server software license	USD	$2,600.00	18.00%
Software	Subscription	PAS-INF-VAULT-DR-SUBS	Disaster Recovery Vault	USD	$6,370.00	18.00%
Software	Subscription	PAS-INF-VAULT-HA-SUBS	High Availability Vault	USD	$6,370.00	18.00%
Software	Subscription	PAS-INF-VAULT-SHARED-T1-SUBS	Production Vault, users can be shared across multiple Vaults, tier 1 [1-99]	USD	$15,860.00	18.00%
Software	Subscription	PAS-INF-VAULT-SHARED-T2-SUBS	Production Vault, users can be shared across multiple Vaults, tier 2 [100-999]	USD	$31,720.00	18.00%
Software	Subscription	PAS-INF-VAULT-SHARED-T3-SUBS	Production Vault, users can be shared across multiple Vaults, tier 3 [1000 or more]	USD	$52,910.00	18.00%
Software	Subscription	PAS-INF-VAULT-SUBS	Vault server	USD	$7,930.00	18.00%
Software	Subscription	PAS-INF-VAULT-TEST-SUBS	Additional Test environment includes a matching test licenses for all production licenses purchased	USD	$10,660.00	18.00%
Software	Subscription	PAS-TARGET-SVR-SUP50-SUBS	Protects servers/targets (credential and access management, session isolation and recording, threat analytics)	USD	$45.50	18.00%
Software	Subscription	PAS-TARGET-WRK-SUP50-SUBS	Protects servers/targets (credential and access management, session isolation and recording, threat analytics)	USD	$3.25	18.00%
Software	Subscription	PAS-USER-ELA-SUBS	Protects IT personnel and isolates datacenter resources. Including credential and access management, session isolation and recording, threat analytics	USD	$0.00	18.00%
Software	Subscription	PAS-USER-EXT-SUBS	Protects 3rd party / external vendor personnel and isolates datacenter resources. Price per user per year	USD	$260.00	18.00%
Software	Subscription	PAS-USER-SUBS	Protects IT personnel and isolates datacenter resources. Including credential and access management, session isolation and recording, threat analytics.	USD	$1,040.00	18.00%
Software	Subscription	PRIV-BASIC-USER-SUBS	Credential Protection; Detection; Adaptive MFA and risk-based Authentication; Adaptive Application Access; For IT users. Price per user per year	USD	$585.00	18.00%
Software	Subscription	PRIV-DYNAMIC-USER-SUBS	Credential Protection; Detection; Just in Time Access; Session Isolation; Context-aware Session Protection for Web; Remote Access; Strong Authentication. Price per user per year	USD	$910.00	18.00%
Software	Subscription	PRIV-ENTERPRISE-USER-SUBS	Credential Protection; Session Isolation; Recording; Detection; Just in Time Access; Context-aware Session Protection for Web; Remote Access; Strong Authentication. Price per user per year	USD	$1,300.00	18.00%
Software	Subscription	PRIV-ENTERPRISE-USER-SUBS-CONVERTED	Credential Protection; Session Isolation; Recording; Detection; Just in Time Access; Context-aware Session Protection for Web; Remote Access; Strong Authentication. Price per user per year	USD	$845.00	18.00%
Software	Subscription	PRIV-STANDARD-TARGET-SUBS	Credential Protection, Session Isolation, Recording, Detection, Remote Access, and Strong Authentication. Price per target per year	USD	$58.50	18.00%
Software	Subscription	PRIV-STANDARD-USER-LITE-SUBS	Same functionality as Standard User SaaS. Price per user per year - Subscription. See Notes for restrictions.	USD	$650.00	18.00%
Software	Subscription	PRIV-STANDARD-USER-SUBS	Credential Protection; Session Isolation; Recording; Detection; Remote VPN-less Access; Adaptive MFA and risk-based Authentication; Adaptive Application Access; For IT users. Price per user per year	USD	$1,105.00	18.00%
Software	Subscription	PRIV-STANDARD-USER-SUBS-CONVERTED	Credential Protection, Session Isolation, Recording, Detection, Remote Access and Strong Authentication. Price per user per year	USD	$776.75	18.00%
Software	Subscription	PSM-CN-5-SUBS	5 PSM concurrent session licenses	USD	$6,370.00	18.00%
Software	Subscription	PSM-TARGET-SUBS	Privileged Session Manager Target System license	USD	$117.00	18.00%
Software	Subscription	PTA-TARGET-SUBS	Privileged Threat Analytics target System license	USD	$104.00	18.00%
Software	Subscription	SSH-TARGET-SUBS	SSH Target System license	USD	$65.00	18.00%
Software	Subscription	SUBS-TO-SAAS-AAM	Subscription to SaaS transition credit - Secrets Manager (AAM)	USD	$0.00	18.00%
Software	Subscription	SUBS-TO-SAAS-EPM	Subscription to SaaS transition credit - EPM	USD	$0.00	18.00%
Software	Subscription	SUBS-TO-SAAS-PAS	Subscription to SaaS transition credit - CorePAS	USD	$0.00	18.00%
Software	Subscription	WORKFORCE-ONPREM-VAULT-USER-SUBS	Workforce Password Management w/ self-hosted vault and basic web MFA (Knowledge, OATH tokens, 3rd party RADIUS) to secure access to business account credentials. Price per user per year	USD	$65.00	18.00%
Professional Se	Perpetual	PAS-KEY-ROTATION	A new set of encryption keys for the PAS Vault	USD	$750.00	2.00%
Professional Se	PS	PS-CO	Senior Consultant day	USD	$2,800.00	2.00%
Professional Se	PS	PS-CONJUR-JS	Provide guidance on design and deployment of Conjur Enterprise for secret management of homegrown cloud-native and hybrid applications and CI/CD pipelines. Include training credits. See scope for details.	USD	$25,000.00	2.00%
Professional Se	PS	PS-CO-TE	Senior Consultant Day - T&E Included	USD	$3,350.00	2.00%
Professional Se	PS	PS-CPSP	Professional Services Day - Delivered by a Certified Partner	USD	$1,000.00	2.00%
Professional Se	PS	PS-DAY	Professional Services Day	USD	$2,200.00	2.00%
Professional Se	PS	PS-DAY-TE	Professional Services Day - T&E Included	USD	$2,750.00	2.00%
Professional Se	PS	PS-DEPLOY-ADDON	Add-on to services packages to provide additional outcome(s) on implementation, deployment, and adoption of use cases. See scope for details.	USD	$2,200.00	2.00%
Professional Se	PS	PS-DESIGN-ADDON	Add-on to services packages to provide additional outcome(s) on strategic guidance, discovery, and design. See scope for details.	USD	$2,800.00	2.00%
Professional Se	PS	PS-EPM-JS	Provide guidance on design and deployment of Endpoint Privilege Manager SaaS for application elevation management, local admin removal, and credential theft, ransomware, and threat protection. Include training credits. See scope for details.	USD	$13,000.00	2.00%
Professional Se	PS	PS-KEYREC	Key Recovery service	USD	$2,800.00	2.00%
Professional Se	PS	PS-MGMT-ADDON	Add-on to services packages to provide additional outcome(s) on project and program delivery management. See scope for details.	USD	$2,200.00	2.00%
Professional Se	PS	PS-OB	Onboarding Services. Price per day	USD	$2,000.00	2.00%
Professional Se	PS	PS-OB-TE	Onboarding Services. Price per day. Travel and Expenses included. Requires pre-approval from CyberArk Security Services	USD	$2,550.00	2.00%
Professional Se	PS	PS-PM	Coordinate the delivery of services by managing communications, escalations, engagement activities, timelines, resources, change requests, hand-offs, risks, and budgets. Host recurring project meetings and prepare project charter, project plan, and status reports. Provide best practices guidance on PAM program adoption around people and processes	USD	$2,200.00	2.00%
Professional Se	PS	PS-PM-TE	Coordinate the delivery of services by managing communications, escalations, engagement activities, timelines, resources, change requests, hand-offs, risks, and budgets. Host recurring project meetings and prepare project charter, project plan, and status reports. Provide best practices guidance on PAM program adoption around people and processes. T&E Included	USD	$2,750.00	2.00%
Professional Se	PS	PS-PRGDEV-APPLICATION	Provide best practice recommendations on application security and secret zero mitigation strategy. Define roadmap for DevSecOps use cases in comprehensive secrets management, high reliability, robust authorization/audit, and extensive integrations library. See scope for details.	USD	$75,000.00	2.00%

Professional Se PS	PS-PRGDEV-CLOUD	Provide best practice recommendations on cloud Identity Security and access management strategy and organizational alignment. Define roadmap for use cases in multi-cloud identity, cloud entitlements guidance, and discovery and audit review. See scope for details.	USD	$75,000.00	2.00%
Professional Se PS	PS-PRGDEV-ENDPOINT	Provide best practice recommendations on endpoint security strategy. Conduct analysis and define roadmap for gap mitigation in privilege security, ransomware protection, credential theft, identity and access security program outcome alignment. See scope for details.	USD	$75,000.00	2.00%
Professional Se PS	PS-PRGDEV-IDENTITY	Provide best practice recommendations on identity security strategy and organizational alignment. Define roadmap for use cases in privileged access management, isolation and monitoring sessions, threat detection and response, and adaptive MFA and SSO. See scope for details.	USD	$75,000.00	2.00%
Professional Se PS	PS-PRGDEV-ZEROTRUST	Provide best practice recommendations on zero trust vendor and internal remote access. Define roadmap for use cases in MFA, Just-In-Time provisioning, session isolation, recording and monitoring, and native direct access. See scope for details.	USD	$42,000.00	2.00%
Professional Se PS	PS-PRIV-SAAS-JS-T1	Provide training and guidance on design and deployment of PAM SaaS - Credential Protection; Session Management; Remote Access; Strong Authentication; Identity Security Intelligence. See scope for details.	USD	$20,000.00	2.00%
Professional Se PS	PS-PRIV-SAAS-JS-T2	Provide training and guidance on design and deployment of PAM SaaS - Credential Protection; Session Management; Just in Time Access; Secure Web Session; Remote Access; Strong Authentication; Identity Security Intelligence. See scope for details.	USD	$32,000.00	2.00%
Professional Se PS	PS-PRIV-SAAS-JS-T3	Provide training and guidance on design and deployment of PAM SaaS - Credential Protection; Session Management; Just in Time Access; Secure Web Session; Remote Access; Strong Authentication; Identity Security Intelligence. See scope for details.	USD	$52,000.00	2.00%
Professional Se PS	PS-PRIV-SAAS-MIG-JS-T1	Provide guidance on design and deployment of Privilege Cloud and migration from Self-Hosted PAM to Privilege Cloud SaaS. Refer to scope for details.	USD	$25,000.00	2.00%
Professional Se PS	PS-PRIV-SAAS-MIG-JS-T2	Provide guidance on design and deployment of Privilege Cloud and migration from Self-Hosted PAM to Privilege Cloud SaaS. Refer to scope for details.	USD	$50,300.00	2.00%
Professional Se PS	PS-PRIV-SAAS-RAPID-JS	Provide training and guidance on design and deployment of PAM SaaS - Credential Protection; Session Management; one additional use case of Remote Access, Strong Authentication, or Endpoint LCD. See scope for details.	USD	$21,000.00	2.00%
Professional Se PS	PS-PRIV-SAAS-SETUP-PARTNER	Provide guidance to certified Channel Partner on partner-led design and deployment of Privilege Cloud. See scope for details.	USD	$6,500.00	2.00%
Professional Se PS	PS-PRIV-SH-JS-T1	Provide training and guidance on design and deployment of PAM Self-Hosted - Credential Protection; Session Management; Remote Access; Strong Authentication; Identity Security Intelligence. See scope for details.	USD	$34,000.00	2.00%
Professional Se PS	PS-PRIV-SH-JS-T2	Provide training and guidance on design and deployment of PAM Self-Hosted - Credential Protection; Session Management; Just in Time Access; Secure Web Session; Remote Access; Strong Authentication; Identity Security Intelligence. See scope for details.	USD	$60,000.00	2.00%
Professional Se PS	PS-PRIV-SH-JS-T3	Provide training and guidance on design and deployment of PAM Self-Hosted - Credential Protection; Session Management; Just in Time Access; Secure Web Session; Remote Access; Strong Authentication; Identity Security Intelligence. See scope for details.	USD	$70,000.00	2.00%
Professional Se PS	PS-PRIV-SH-RAPID-JS	Provide training and guidance on design and deployment of PAM Self-Hosted - Credential Protection; Session Management; one additional use case of Remote Access, Strong Authentication, or Endpoint LCD. See scope for details.	USD	$23,000.00	2.00%
Professional Se PS	PS-PRIV-SH-SETUP-PARTNER	Provide guidance to certified Channel Partner on partner-led design and deployment of Self-Hosted PAM. See scope for details.	USD	$7,800.00	2.00%
Professional Se PS	PS-RED-AD-ATTACK	Conduct adversary simulation against customer's Active Directory environments with an assumed breach approach. Enable customer to measure advance code execution, lateral movement and privilege escalation detection and remediation capabilities. See scope for details.	USD	$20,000.00	2.00%
Professional Se PS	PS-RED-ADDON	Add-on to Red Team package to provide additional outcome(s) on Tools, Tactics, and Procedures. See scope for details.	USD	$2,800.00	2.00%
Professional Se PS	PS-RED-FULL-ADVERSARY	Partner with customer to test identification, containment and threat eradication capabilities. Specialized adversary simulation using a variety of TTPs used in real-world attacks to identify vulnerabilities and gaps in the customer's security posture. See scope for details.	USD	$40,000.00	2.00%
Professional Se PS	PS-RED-RANSOMWARE	Evaluate readiness to detect, respond, and recover from ransomware attacks and identify detection or process gaps. Execute custom-built ransomware designed to encrypt files, evade security technologies including AV, EDR, and ransomware prevention tools. See scope for details.	USD	$27,000.00	2.00%
Professional Se PS	PS-RED-TM	Red-Team Services - per day	USD	$2,800.00	2.00%
Professional Se PS	PS-RED-TM-TE	Red-Team Services - per day. Travel and Expenses included.	USD	$3,350.00	2.00%
Professional Se PS	PS-Remediation	Remediation Service will assist Customer to prioritize privileged account security controls, draft a CyberArk privileged remediation plan, and implement the recommended changes on the PAS solution according to CyberArk best practices	USD	$61,000.00	2.00%
Professional Se PS	PS-Remediation-TE	Remediation Service will assist Customer to prioritize privileged account security controls, draft a CyberArk privileged remediation plan, and implement the recommended changes on the PAS solution according to CyberArk best practices. T&E included	USD	$71,000.00	2.00%
Professional Se PS	PS-TAM	Technical Account Manager - annual service	USD	$96,000.00	2.00%
Professional Se PS	PS-TRAINING	CyberArk Training Days/Credits	USD	$800.00	2.00%
Professional Se PS	PS-WORKFORCE-IDENTITY-ENT-JS	Provide guidance on design and deployment of Workforce Identity Enterprise for Adaptive SSO, MFA, Endpoint Authentication, Lifecycle Management, and Secure Web Sessions. Include training credits. See scope for details.	USD	$36,000.00	2.00%
Professional Se PS	PS-WORKFORCE-IDENTITY-PREM-JS	Provide guidance on design and deployment of Workforce Identity Premium for Adaptive SSO, MFA, Endpoint Authentication, and Lifecycle Management. Include training credits. See scope for details.	USD	$33,000.00	2.00%
Professional Se PS	PS-WORKFORCE-IDENTITY-STD-JS	Provide guidance on design and deployment of Workforce Identity Standard for Adaptive SSO, MFA, and Endpoint Authentication. Include training credits. See scope for details.	USD	$19,000.00	2.00%
Professional Se PS	PS-WPM-JS	Provide guidance on design and deployment of Workforce Password Management for MFA via CyberArk Identity, SSO, access management, and securing passwords. Include training credits. See scope for details.	USD	$12,000.00	2.00%
Professional Se PS	Service-CREDIT	One-time Service credit for switching to success plans	USD	$0.00	2.00%

Professional Se PS		SUCCESS-SUBS-CSM-ADDON	Strategic Customer Success Management Add-On offers enterprise-level strategic and best practices guidance on solution adoption. Activities focused on business outcomes, regular business reviews, product update reviews, adoption monitoring, and success points management	USD	$150,000.00	2.00%
Professional Se PS		SUCCESS-SUBS-T1	Success Plan offers Customer outcome management, 2 named users access to self-paced training, 6 training credits for live instructor training, 2 exam vouchers, and success points for the outcome catalog as defined below	USD	$40,000.00	2.00%
Professional Se PS		SUCCESS-SUBS-T2	Success Plan offers Customer outcome management, 4 named users access to self-paced training, 12 training credits for live instructor training, 4 exam vouchers, and success points for the outcome catalog as defined below	USD	$80,000.00	2.00%
Professional Se PS		SUCCESS-SUBS-T3	Success Plan offers Customer outcome management, 8 named users access to self-paced training, 30 training credits for live instructor training, 8 exam vouchers, and success points for the outcome catalog as defined below	USD	$200,000.00	2.00%
Professional Se PS		UPG-TO-SUCCESS-SUBS-T2	Success Plan offers Customer outcome management, 4 named users access to self-paced training, 12 training units for live instructor training, 4 exam vouchers, and success points for the outcome catalog as defined below	USD	$80,000.00	2.00%
Professional Se PS		UPG-TO-SUCCESS-SUBS-T3	Success Plan offers Customer outcome management, 8 named users access to self-paced training, 30 training units for live instructor training, 8 exam vouchers, and success points for the outcome catalog as defined below	USD	$200,000.00	2.00%
Hardware	Perpetual	PAS-APPL-ADV	CyberArk Advanced Appliance (Dell R-450 with Dual 8 Core Intel CPU, 64GB RAM, 2* 480GB SSD, 2* 16GB Single Port HBA, Windows Server 2019 Embedded Standard 16 core as default (Windows Server 2016 per specific request))	USD	$240,500.00	18.00%
Hardware	Perpetual	PAS-APPL-B	CyberArk Basic Appliance (Dell R-440, Single Intel 10 Core CPU, 32GB RAM, 2*480GB SSD. Windows Server 2019 Embedded Standard 16 core as default (Windows Server 2016 per specific request))	USD	$130,000.00	18.00%
Hardware	Perpetual	PAS-APPL-CUST	Customized Appliance	USD	$0.00	18.00%
Hardware	Perpetual	PAS-APPL-HA	2 CyberArk Advanced Appliances - each server (Dell R-450 with Dual 8 Core Intel CPU, 64GB RAM, 2* 480GB SSD, 2* 16GB Single Port HBA, Windows Server 2019 Embedded Standard 16 core as default (Windows Server 2016 per specific request))	USD	$481,000.00	18.00%
Hardware	Perpetual	PAS-APPL-HBA	Host Bus Adapter (SAN connectivity adapter) - per unit	USD	$19,500.00	18.00%
Hardware	Perpetual	PAS-APPL-HBA2	Dual Port Host Bus Adapter (SAN connectivity adapter) - per unit	USD	$32,500.00	18.00%
Hardware	Perpetual	PAS-APPL-HDD	Additional 2TB storage pack (two 2TB NLSAS 2.5" Hard Drives)	USD	$33,800.00	18.00%
Hardware	Perpetual	PAS-APPL-MEM	Additional memory pack (32GB)	USD	$26,000.00	18.00%
Hardware	Perpetual	PAS-APPL-OS	Operating system change	USD	$13,000.00	18.00%