



| Product Code | Product Description | Product Name | Product Family | Term (Months) | List Price | DIR Discount |
|----------------|--|------------------------------|----------------|---------------|--------------|--------------|
| FN-ENTC-1Y | Forward Enterprise Cloud License / 1 year subscription | Enterprise Cloud 1Yr | Software | 12 | \$600.00 | 4.00% |
| FN-ENTP-1Y | Forward Enterprise On Premise License ? 1 Year / 12 Month subscription | Enterprise On Prem 1Yr | Software | 12 | \$600.00 | 4.00% |
| FN-ENTP- CLOUD | Forward Enterprise 'Cloud' VM Solutions | Enterprise Cloud VM 1Yr | Software | 12 | \$200.00 | 4.00% |
| FN-PS | Professional Services | Professional Services | Services | | \$400.00 | 3.00% |
| FN-PS (Week) | Professional Services - Per Week | Professional Services - Week | Services | | \$10,000.00 | 3.00% |
| FN-Res-Eng-1yr | One year support as outlined in Resident Engineer document | Resident Engineer 1 year | Services | | \$500,000.00 | 3.00% |
| FN-TRN-OS | On Site Training for one day | Training On Site 1 Day | Services | | \$3,500.00 | 3.00% |
| FN-TRN-R | Remote Training for 1 Day | Training Remote 1 Day | Services | | \$3,200.00 | 3.00% |