



Product Group	SKU	Description	MSRP	DIR Discount
CLOUDSECURE	IL-CLOUDSECURE-UPG	Illumio CloudSecure Upgrade from Visibility to Enforcement: SaaS Policy Compute Engine One license per Cloud object Cloud Visibility and Enforcement	\$225.00	20.00%
CORE	IL-CORE-CNTR-UPG	Illumio Core Visibiltiy and Segmentation Upgrade: One license per VEN with container host (Max 30 Pods/Host)	\$450.00	20.00%
CORE	IL-CORE-S-CNTR-UPG	Illumio Core Visibiltiy and Segmentation Upgrade: SaaS Policy Compute Engine One license per VEN with container host (Max 30 Pods/Host)	\$450.00	20.00%
CORE	IL-CORE-S-DATAPLUS	Capacity Increase for data storage, processing and analysis for Illumio Core SaaS - 50GB increments - Adds additional capacity to existing per VEN allowance	\$12,000.00	20.00%
CORE	IL-CORE-SEG-UNIX-UPG25	Illumio Core Visibiltiy and Segmentation Upgrade 25 Ports: One license per AIX or Solaris OS instance Includes SLES/RHEL/Centos on IBM Power Series Includes Visibility, Segmentation and SecureConnect	\$324.00	20.00%
CORE	IL-CORE-SEG-UNIX-UPG5	Illumio Core Visibiltiy and Segmentation Upgrade 5 Port: One license per AIX or Solaris OS instance Includes SLES/RHEL/Centos on IBM Power Series Includes Visibility, Segmentation and SecureConnect	\$405.00	20.00%
CORE	IL-CORE-SEG-UPG25	Illumio Core Visibiltiy and Segmentation Upgrade 25 Ports: One license per Windows or Linux operating system instance Includes Visibility, Segmentation and SecureConnect	\$180.00	20.00%
CORE	IL-CORE-SEG-UPG5	Illumio Core Visibiltiy and Segmentation Upgrade 5 Port: One license per Windows or Linux operating system instance Includes Visibility, Segmentation and SecureConnect	\$225.00	20.00%
CORE	IL-CORE-S-SEG-UNIX-UPG25	Illumio Core Visibiltiy and Segmentation Upgrade 25 Ports: SaaS Policy Compute Engine One license per AIX or Solaris OS instance Includes SLES/RHEL/Centos on IBM Power Series Includes Visibility, Segmentation and SecureConnect	\$324.00	20.00%
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CORE	IL-IMS-H-S	Illumio Adaptive Security Hosted Cloud - Managed Storage; -Small; - Annual charge for rolling 12 months worth of log data retention; -25MB per VEN per day of flow traffic data; -Data from up to 2500 VENS	\$6,420.00	20.00%
CORE	IL-SEG	Illumio Segmentation - One license per Illumio Segmentation workload	\$363.80	20.00%
CORE	IL-VMAPS-S-UPG	Illumio Vulnerability Maps: View application dependency map with vulnerability data from Qualys and Tenable SaaS Policy Compute Engine	25% of Net Subscription	20.00%
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ENDPOINT	IL-ENDPT-SEG-UPG25	Illumio Endpoint Visibiltiy and Incident Response Upgrade 25 Port: One license per Windows 7 or Windows 10 endpoint Risk-Based Visibility and Segmentation	\$33.00	20.00%
ENDPOINT	IL-ENDPT-SEG-UPG5	Illumio Endpoint Visibiltiy and Incident Response Upgrade 5 Port: One license per Windows 7 or Windows 10 endpoint Risk-Based Visibility and Segmentation	\$41.25	20.00%
ENDPOINT	IL-ENDPT-S-SEG-UPG25	Illumio Endpoint Visibiltiy and Incident Response Upgrade 25 Port: SaaS Policy Compute Engine One license per Windows 7 or Windows 10 or Mac endpoint Risk-Based Visibility and Segmentation	\$33.00	20.00%
ENDPOINT	IL-ENDPT-S-SEG-UPG5	Illumio Endpoint Visibiltiy and Incident Response Upgrade 5 Port: SaaS Policy Compute Engine One license per Windows 7 or Windows 10 or Mac endpoint Risk-Based Visibility and Segmentation	\$41.25	20.00%
Services	IL-HC-TI-S	Illumio Hosted Cloud Test Instance -Small -Annual Charge for 12 months of Hosted Cloud Test Instance -Allows pairing and testing up to 10 VENs on this instance	\$3,500.00	2.00%
Services	IL-IMS-H-L	Illumio Core SaaS - Managed Storage - Large -Annual charge for rolling 12 months worth of log data retention -25MB per VEN per day of flow traffic data -Data from up to 25000 VENs	\$25,000.00	15.00%
Services	IL-IMS-H-M	Illumio Core SaaS - Managed Storage - Medium -Annual charge for rolling 12 months worth of log data retention -25MB per VEN per day of flow traffic data -Data from up to 5000 VENs	\$9,000.00	15.00%
Services	IL-PS-01M	PS Engagement - 1 Month (excludes T&E) Full-time consultant for design, deployment, configuration and ongoing management Must purchase 1 month increments	\$60,000.00	2.00%
Services	IL-PS-03M	PS Engagement - 3 Months (excludes T&E) Full-time consultant for design, deployment, configuration and ongoing management Must purchase 3 month increments	\$125,000.00	2.00%
Services	IL-PS-06M	PS Engagement - 6 Months (excludes T&E) Full-time consultant for design, deployment, configuration and ongoing management Must purchase 6 month increments	\$200,000.00	2.00%
Services	IL-PS-12M	PS Engagement - 1 Year (excludes T&E) Full-time consultant for design, deployment, configuration and ongoing management Must purchase 12 month increments	\$350,000.00	2.00%
Services	IL-PS-DAY	Professional Services - per Day charge (excluding T&E) - For any set of tasks that as outlined in the IL-PS-DAY data sheet and agreed upon with the customer. - Tasks can include Consultancy, PCE deployment and integrations, VEN deployment and strategy, and Labeling and policy design.	\$2,800.00	2.00%
Services	IL-PS-HR	Prepaid Professional Services - per Hour charge (excluding T&E);	\$454.75	2.00%
Services	IL-PS-PRECISELY-10LPAR	i-Series implementation service from Precisely Implementation of up to 10 LPARs	\$14,438.00	2.00%
Services	IL-PS-PRECISELY-5LPAR	i-Series implementation service from Precisely Implementation of up to 5 LPARs	\$7,875.00	2.00%
Services	IL-PS-PRECISELY-ADDON	i-Series implementation service from Precisely Additional add-on LPAR Combined with IL-PS-PRECISELY-5LPAR or IL-PS-PRECISELY-10LPAR	\$1,313.00	2.00%
Services	IL-PS-RES-PM	Project Manager - Monthly charge (excluding T&E) - Provide coordination with client PM on deployment planning and execution. Work with client and Illumio resources to facilitate on-schedule Illumio Core deployment.	\$25,000.00	2.00%
Services	IL-PS-RES-RE12	Resident Engineer - 12 month engagement (excluding T&E) - Provide supplemental resource to client's IT organization, for work on Illumio's Zero Trust Segmentation Platform.	\$275,000.00	2.00%

Services	IL-PS-RES-RE6	Resident Engineer - 6 month engagement (excluding T&E) - Provide supplemental resource to client's IT organization, for work on Illumio's Zero Trust Segmentation Platform.	\$150,000.00	2.00%
Services	IL-PS-RES-TAM12	Technical Account Manager Onsite & Remote Engagement - 12 Months Provide coaching and best practice guidance of on-going Illumio Core deployment. (excluding T&E)	\$220,000.00	2.00%
Services	IL-PS-RES-TAM6	Technical Account Manager Onsite & Remote Engagement - 6 Months Provide coaching and best practice guidance of on-going Illumio Core deployment. (excluding T&E)	\$150,000.00	2.00%
Services	IL-PS-TRN-3D	Deployment and Configuration Boot Camp; 3 days (excluding T&E); customer can choose either standard administration, policy management or SaaS focus; onsite or remote; up to 12 students.	\$15,000.00	2.00%
Services	IL-PS-TRN-5D	Deployment and Configuration Boot Camp; 5 days (excluding T&E); topics include advanced administration, advanced policy management and Illumio APIs; onsite or remote; up to 12 students.	\$25,000.00	2.00%
Services	IL-PS-TRN-CU	Custom training; per day (excluding T&E); topics are documented with a class agenda; onsite or remote; up to 12 students.	\$5,000.00	2.00%
Services	IL-PS-TRN-S	Additional student attendee; per student pricing to attend any course that exceeds 12 student limit; must be purchased with a boot camp or custom training class; up to 18 students maximum; NOTE: Price is per student.	\$2,000.00	2.00%
Services	IL-PS-TRN-SUB	Training Annual Subscription: Illumio Core - per student, non-transferrable - Unlimited instructor-led online public classes and self-paced training videos. 2 exams and 1 retake.	\$3,500.00	2.00%
Services	IL-SPT-ENT	Enterprise Support - 7x24 Availability	\$157,695.78	15.00%
Services	IL-PS-TRN-SUB	Prepaid Training Annual Subscription: Illumio Core - per student, non-transferable - Unlimited instructor-led online public classes and self-paced training videos. 2 exams and 1 retake.	\$3,745.00	2.00%