



Vendor Part #	Part Description	List Price	DIR Discount
CS-50-E	Dragos CentralStore CS-50-E	\$40,000.00	15.00%
CS-50-E-LAB	Dragos CentralStore model CS-50-E (LAB)	\$40,000.00	15.00%
CS-50-E-SPARE	Dragos CentralStore model CS-50-E (Spare)	\$40,000.00	15.00%
NS-1000-E	Dragos Sensor model NS-1000-E	\$14,500.00	15.00%
NS-1000-E-LAB	Dragos Sensor model NS-1000-E (LAB)	\$14,500.00	15.00%
NS-1000-E-SPARE	Dragos Sensor model NS-1000-E (SPARE)	\$14,500.00	15.00%
NS-1000-E-TAA	Dragos Sensor model NS-1000-E, TAA compliant	\$16,000.00	15.00%
NS-100-SEL	Dragos Sensor model NS-100-SEL	\$12,400.00	15.00%
NS-100-SEL-LAB	Dragos Sensor model NS-100-SEL (LAB)	\$12,400.00	15.00%
NS-100-SEL-NIC-IX4RJ45	Ethernet Network Adapter (4xRJ45), NS-100-SEL	\$600.00	15.00%
NS-100-SEL-PSU-HVC13	Power Supply (HV IEC C13), NS-100-SEL	\$600.00	15.00%
NS-100-SEL-PSU-HVETB	Power Supply (HV Terminal Block), NS-100-SEL	\$650.00	15.00%
NS-100-SEL-PSU-LV48DC	Power Supply (LV 48DC), NS-100-SEL	\$650.00	15.00%
NS-100-SEL-SPARE	Dragos Sensor model NS-100-SEL (SPARE)	\$12,400.00	15.00%
NS-1020-E	Dragos Sensor model NS-1020-E	\$14,500.00	15.00%
NS-1020-E-LAB	Dragos Sensor Lab model NS-1020-E	\$14,500.00	15.00%
NS-1020-E-SPARE	Dragos Sensor model NS-1020-E, Spare	\$14,500.00	15.00%
NS-2050-E	Dragos Sensor model NS-2050-E	\$75,000.00	15.00%
NS-220-E	Dragos Sensor model NS-220-E	\$4,000.00	15.00%
NS-220-E-LAB	Dragos Sensor Lab model NS-220-E	\$4,000.00	15.00%
NS-220-E-SPARE	Dragos Sensor model NS-220-E, Spare	\$4,000.00	15.00%
NS-25-DR	Dragos Sensor model NS-25-DR	\$3,000.00	15.00%
NS-25-DR-LAB	Dragos Sensor model NS-25-DR (LAB)	\$3,000.00	15.00%
NS-25-DR-PSA	Power Supply Adapter, NS-25-DR	\$120.00	15.00%
NS-25-DR-SPARE	Dragos Sensor model NS-25-DR (SPARE)	\$3,000.00	15.00%
NS-TM-FCLF8522-P2BTL	SFP Transceiver, RJ-45	\$120.00	15.00%
NS-TM-FTLF1318-P3BTL	SFP Transceiver, LX/LC single-mode	\$120.00	15.00%
NS-TM-FTLF8519-P3BNL	SFP Transceiver, SX/LC multi-mode	\$100.00	15.00%
NS-TM-FTLX1475-D3BCL	SFP+ Transceiver, LC single-mode	\$150.00	15.00%
STS-500-E	Dragos SiteStore model STS-500-E	\$40,000.00	15.00%
STS-500-E-LAB	Dragos SiteStore model STS-500-E (LAB)	\$40,000.00	15.00%
STS-500-E-SPARE	Dragos SiteStore model STS-500-E (SPARE)	\$40,000.00	15.00%
STS-500-E-SSD1TB	1TB SSD, STS-500-E	\$1,120.00	15.00%
STS-550-E	Dragos SiteStore model STS-550-E	\$37,500.00	15.00%
H-NS-25-DR	Dragos Sensor hardware, 25 Mbps rated throughput, DIN Rail, Rugged	\$2,350.00	15.00%
H-NS-220-E	Dragos Sensor model NS-220-E	\$3,400.00	15.00%
H-NS-520-E	Dragos Sensor model NS-520-E	\$4,400.00	15.00%
H-NS-100-SEL	Dragos Sensor model NS-100-SEL	\$10,800.00	15.00%
H-NS-1000-E	Dragos Sensor hardware, NS-1000-E, 1 Gbps rated throughput	\$13,600.00	15.00%
H-NS-1020-E	Dragos Sensor model NS-1020-E	\$13,600.00	15.00%
H-NS-1050-E	Dragos Sensor model NS-1050-E	\$13,600.00	15.00%
H-NS-1000-E-TAA	Dragos Sensor model NS-1000-E, TAA compliant	\$14,000.00	15.00%
H-NS-1050-E-TAA	Dragos Sensor model NS-1050-E, TAA compliant	\$14,000.00	15.00%
H-CS-550-E	Dragos CentralStore hardware, CS-550-E, 1U Rackmount, Dual PSU 100-240 AC	\$27,500.00	15.00%
H-STS-550-E	Dragos SiteStore hardware, STS-550-E, 1U Rackmount, Dual PSU 100-240 AC	\$27,500.00	15.00%
H-CS-50-E	Dragos CentralStore hardware, CS-50-E, 2U Rackmount, Dual PSU 100-240 AC	\$28,750.00	15.00%
H-STS-500-E	Dragos SiteStore hardware, STS-500-E, 2U Rackmount, Dual PSU 100-240 AC	\$30,000.00	15.00%
H-NS-2050-E	Dragos Sensor model NS-2050-E	\$44,200.00	15.00%
DPLM-1	Service - Remote Deployment & Installation Costs Up to 3 Sensors	\$6,000.00	2.00%
DPLM-2	Service - Remote Deployment & Installation Costs Up to 6 Sensors	\$10,000.00	2.00%
DPLM-4	Service - Remote Deployment & Installation Costs Up to 10 Sensors	\$20,000.00	2.00%
DPLM-5	Service - Remote Deployment & Installation Costs Up to 15 Sensors	\$25,000.00	2.00%
DPLM-6	Service - Remote Deployment & Installation Costs Up to 20 Sensors	\$30,000.00	2.00%
IN-CONC-Addon-ADDL	Additional Dedicated Analyst Premium	\$100,000.00	2.00%
IN-CONC-Tier 1-1	Shared Remote ICS threat intelligence analysis	\$195,000.00	2.00%
IN-CONC-Tier 2-1	Dedicated Remote ICS intelligence analyst remote	\$425,000.00	2.00%
IN-CONC-Tier 3-1-C	Dedicated Concierge Analyst (Cleared)	\$625,000.00	2.00%

NP-SUPPORT-SERVER	NP Premium Support Service - Professional Server (List price is 15% of the list price of SKUs NP-VIEW-SERVER-FIREWALL, NP-VIEW-SERVER-ROUTER and NP-VIEW-SERVER-SWITCH)		2.00%
NP-TRAINING-FULL	NP Full Day Training (onsite)	\$4,000.00	2.00%
NP-TRAINING-HALF	NP Half Day Training (remote)	\$2,000.00	2.00%
Prof Serv 1	Professional Service - Non IR Hourly Rate	\$450.00	2.00%
R-DPLM2-H8	Remote Hourly Deployment Support - 8 hour increments	\$2,500.00	2.00%
RE-1	Resident Engineer 12 months	\$400,000.00	2.00%
RR	Rapid Response Hourly Rate	\$600.00	2.00%
WV-CONC-ONSITE-ADD	(Requires WV-ULTPL SKUs (SM, MED, or LG)), add on for on-site Concierge resource	\$100,000.00	2.00%
NP-SPPT-DESKTOP-STND	Standard Support Service for NP-View Desktop, 1 year	\$400.00	2.00%
DPLM-REMOTE-1	Dragos Platform Remote Deployment Support for Tier 1 Platform Package, 1 year	\$6,750.00	2.00%
UPGD-REMOTE-1	Dragos Platform Remote Ongoing Upgrade Support for Tier 1 Platform Package, 1 year	\$6,750.00	2.00%
DPLM-REMOTE-2	Dragos Platform Remote Deployment Support for Tier 2 Platform Package, 1 year	\$9,000.00	2.00%
UPGD-REMOTE-2	Dragos Platform Remote Ongoing Upgrade Support for Tier 2 Platform Package, 1 year	\$9,000.00	2.00%
PLAT-SPPT-STND	Dragos Platform Standard Support, 1 year	\$10,000.00	2.00%
DPLM-ONSITE-1	Dragos Platform Onsite Deployment Support for Tier 1 Platform Package	\$11,500.00	2.00%
UPGD-ONSITE-1	Dragos Platform Onsite Upgrade Support Tier 1	\$11,500.00	2.00%
DPLM-ONSITE-2	Dragos Platform Onsite Deployment Support for Tier 2 Platform Package	\$14,000.00	2.00%
UPGD-ONSITE-2	Dragos Platform Onsite Upgrade Support Tier 2	\$14,000.00	2.00%
DPLM-REMOTE-3	Dragos Platform Remote Deployment Support for Tier 3 Platform Package, 1 year	\$16,000.00	2.00%
UPGD-REMOTE-3	Dragos Platform Remote Ongoing Upgrade Support for Tier 3 Platform Package, 1 Year	\$16,000.00	2.00%
DPLM-ONSITE-3	Dragos Platform Onsite Deployment Support for Tier 3 Platform Package	\$21,500.00	2.00%
UPGD-ONSITE-3	Dragos Platform Onsite Upgrade Support Tier 3	\$21,500.00	2.00%
PLAT-SPPT-ENHD	Dragos Platform Enhanced Support, 1 year	\$50,000.00	2.00%
CS-10-SW	Dragos CentralStore subscription license, 1-10 Connected SiteStores 1 Year	\$50,000.00	15.00%
CS-10-SW-LAB	Dragos CentralStore subscription license, 1-10 Connected SiteStores, Lab Use 1 Year	\$50,000.00	15.00%
CS-25-SW	Dragos CentralStore subscription license, 11-25 Connected SiteStores 1 Year	\$110,000.00	15.00%
CS-25-SW-LAB	Dragos CentralStore subscription license, 11-25 Connected SiteStores, Lab Use 1 Year	\$110,000.00	15.00%
CS-50-SW	Dragos CentralStore subscription license, 26-50 Connected SiteStores 1 Year	\$200,000.00	15.00%
CS-50-SW-LAB	Dragos CentralStore subscription license, 26-50 Connected SiteStores, Lab Use 1 Year	\$200,000.00	15.00%
NP-VIEW-SERVER-FIREWALL	1yr License for NP-View Professional Server (per Firewall)	\$1,100.00	15.00%
NP-VIEW-SERVER-ROUTER	1yr License for NP-View Professional Server (per Router)	\$300.00	15.00%
NP-VIEW-SERVER-SWITCH	1yr License for NP-View Professional Server (per Switch)	\$300.00	15.00%
NS-1000-OTW	Dragos OT Watch subscription, 1 Gbps 1 Year	\$9,000.00	15.00%
NS-1000-OTW-CUS	Dragos OT Watch Custom subscription, 1 Gbps 1 Year	\$12,150.00	15.00%
NS-1000-SW	Dragos Sensor subscription license, 1 Gbps 1 Year	\$20,000.00	15.00%
NS-1000-SW-LAB	Dragos Sensor subscription lab license, 1 Gbps 1 Year	\$20,000.00	15.00%
NS-100-OTW	Dragos OT Watch subscription, 100 Mbps 1 Year	\$4,500.00	15.00%
NS-100-OTW-CUS	Dragos OT Watch Custom subscription, 100 Mbps 1 Year	\$6,080.00	15.00%
NS-100-SW	Dragos Sensor subscription license, 100 Mbps 1 Year	\$10,000.00	15.00%
NS-100-SW-LAB	Dragos Sensor subscription lab license, 100 Mbps 1 Year	\$10,000.00	15.00%
NS-10G-OTW	Dragos OT Watch subscription, 10 Gbps 1 Year	\$100,000.00	15.00%
NS-10G-OTW-CUS	Dragos OT Watch Custom subscription, 10 Gbps 1 Year	\$135,000.00	15.00%
NS-10G-SW	Dragos Sensor subscription license, 10 Gbps 1 Year	\$200,000.00	15.00%
NS-10G-SW-LAB	Dragos Sensor subscription lab license, 10 Gbps 1 Year	\$200,000.00	15.00%
NS-250-OTW	Dragos OT Watch subscription, 250 Mbps 1 Year	\$5,250.00	15.00%
NS-250-OTW-CUS	Dragos OT Watch Custom subscription, 250 Mbps 1 Year	\$7,000.00	15.00%
NS-250-OTWE	OT Watch Essential for 250Mbps sensor license, term - 12 months	\$6,000.00	15.00%
NS-250-SW	Dragos Sensor subscription license, 250 Mbps 1 Year	\$12,000.00	15.00%
NS-250-SW-LAB	Dragos Sensor subscription lab license, 250 Mbps 1 Year	\$12,000.00	15.00%
NS-25-OTW	Dragos OT Watch subscription, 25 Mbps 1 Year	\$2,525.00	15.00%
NS-25-OTW-CUS	Dragos OT Watch Custom subscription, 25 Mbps 1 Year	\$3,410.00	15.00%
NS-25-OTWE	OT Watch Essential for 25Mbps sensor license, term - 12 months	\$2,000.00	15.00%
NS-25-SW	Dragos Sensor subscription license, 25 Mbps 1 Year	\$4,000.00	15.00%
NS-25-SW-LAB	Dragos Sensor subscription lab license, 25 Mbps 1 Year	\$4,000.00	15.00%
NS-3G-OTW	Dragos OT Watch subscription, 3 Gbps 1 Year	\$30,000.00	15.00%
NS-3G-OTW-CUS	Dragos OT Watch Custom subscription, 3 Gbps 1 Year	\$40,500.00	15.00%
NS-3G-SW	Dragos Sensor subscription license, 3 Gbps 1 Year	\$60,000.00	15.00%
NS-3G-SW-LAB	Dragos Sensor subscription lab license, 3 Gbps 1 Year	\$60,000.00	15.00%
NS-500-OTW	Dragos OT Watch subscription, 500 Mbps 1 Year	\$6,500.00	15.00%
NS-500-OTW-CUS	Dragos OT Watch Custom subscription, 500 Mbps 1 Year	\$8,780.00	15.00%
NS-500-SW	Dragos Sensor subscription license, 500 Mbps 1 Year	\$15,000.00	15.00%
NS-500-SW-LAB	Dragos Sensor subscription lab license, 500 Mbps 1 Year	\$15,000.00	15.00%

NS-6G-OTW	Dragos OT Watch subscription, 6 Gbps 1 Year	\$60,000.00	15.00%
NS-6G-OTW-CUS	Dragos OT Watch Custom subscription, 6 Gbps 1 Year	\$81,000.00	15.00%
NS-6G-SW	Dragos Sensor subscription license, 6 Gbps 1 Year	\$120,000.00	15.00%
NS-6G-SW-LAB	Dragos Sensor subscription lab license, 6 Gbps 1 Year	\$120,000.00	15.00%
STS-200-SW	Dragos SiteStore subscription license, STS-200 1 Year	\$10,000.00	15.00%
STS-200-SW-LAB	Dragos SiteStore subscription lab license, STS-200 1 Year	\$10,000.00	15.00%
STS-500-SW	Dragos SiteStore subscription license, STS-500 1 year	\$10,000.00	15.00%
STS-500-SW-LAB	Dragos SiteStore subscription lab license, STS-500 1 year	\$10,000.00	15.00%
WV-2	Subscription - Extra 10 Seats (WorldView) 1 year	\$30,000.00	15.00%
PLAT-NP-VIEW-DESKTOP-TIER-1	Platform SW Subscription Add-On: NP-View Desktop 5 Device Limit, 1 year	\$4,000.00	15.00%
PLAT-AVD-SENSOR	Platform AVD Tier 3 Subscription Single Additional Collector, 1 year	\$5,500.00	15.00%
PLAT-NP-VIEW-DESKTOP-TIER-2	Platform SW Subscription Add-On: NP-View Desktop 10 Device Limit, 1 year	\$7,500.00	15.00%
PLAT-OTW	Platform Subscription Add-On: OT Watch, 1 year	\$16,250.00	15.00%
PLAT-NP-VIEW-DESKTOP-TIER-3	Platform SW Subscription Add-On: NP-View Desktop 25 Device Limit, 1 year	\$17,500.00	15.00%
PLAT-AVD-TIER-1	Platform SW Subscription, Assets + Vulns + Detections; 1,000 assets; 100Mbps; 5 Collector Cap, 1 year	\$32,500.00	15.00%
PLAT-OTW-MDP	Platform Subscription Add-On: OT Watch Managed Dragos Platform, 1 year	\$36,600.00	15.00%
PLAT-AVD-EXT-PACK	Platform AVD Tier 3 Subscription Extension Pack; 5,000 assets; 500Mbps; 5 Collector Cap, 1 year	\$44,500.00	15.00%
PLAT-NP-VIEW-DESKTOP-TIER-4	Platform SW Subscription Add-On: NP-View Desktop 75 Device Limit, 1 year	\$50,000.00	15.00%
PLAT-AVD-TIER-2	Platform SW Subscription, Assets + Vulns + Detections; 2,500 assets; 250Mbps; 10 Collector Cap, 1 year	\$65,000.00	15.00%
PLAT-AVD-TIER-3	Platform SW Subscription, Assets + Vulns + Detections; 5,000 assets; 500Mbps; 15 Collector Cap, 1 year	\$97,500.00	15.00%
PLAT-NP-VIEW-DESKTOP-TIER-5	Platform SW Subscription Add-On: NP-View Desktop 150 Device Limit, 1 year	\$100,000.00	15.00%
WV-ESS-LG	Worldview Portal, API with 10 seats - Large - Over 75K Employees	\$235,000.00	15.00%
WV-ESS-MED	Worldview Portal, API with 10 seats - Medium - 25k to 75k Employees	\$150,000.00	15.00%
WV-ESS-SM	Worldview Portal, API with 10 seats - Small - Under 25,000 Employees	\$115,000.00	15.00%
WV-EU-100K	WorldView End User (incl 10 users) - employee count 50,001 to 100,000 1 year	\$220,000.00	15.00%
WV-EU-150K	WorldView End User (incl 10 users) - employee count 100,001 to 150,000 1 year	\$500,000.00	15.00%
WV-EU-150K+	WorldView End User (incl 10 users) - employee count > 150,000 1 year	#####	15.00%
WV-EU-25K	WorldView End User (incl 10 users) - employee count to 25,000 1 year	\$100,000.00	15.00%
WV-EU-50K	WorldView End User (incl 10 users) - employee count 25,001 to 50,000 1 year	\$130,000.00	15.00%
WV-LR-ADD	(Requires WV-ULT and WV-ULTPL SKUs (SM, MED, or LG))Add on for limited redistribution of subset of WV content to members or stakeholders. See legal terms.	\$125,000.00	15.00%
WV-PREM-LG	Worldview Portal, API with 10 seats + 5 RFI Credits - Large - Over 75K Employees	\$265,000.00	15.00%
WV-PREM-MED	Worldview Portal, API with 10 seats + 5 RFI Credits - Medium - 25k to 75k Employees	\$180,000.00	15.00%
WV-PREM-SM	Worldview Portal, API with 10 seats, + 5 RFI Credits - Small - Under 25,000 Employees	\$145,000.00	15.00%
WV-RFI-ADD	5 additional credits of WV RFI	\$30,000.00	15.00%
WV-SEAT-ADD-10	Additional 10 seats of WV Portal	\$35,000.00	15.00%
WV-SEAT-ADD-25	Additional 25 seats of WV Portal	\$70,000.00	15.00%
WV-SP-100K	WorldView Service Providers (incl 50 users) - employee count to 100,000 1 year	\$500,000.00	15.00%
WV-SP-ADD50	WorldView Service Providers (Additional User Block of 50) 1 year	\$120,000.00	15.00%
WV-ULT-LG	Worldview Portal, API with 10 seats + Shared Remote Concierge + Derivative Use - Large - Over 75K Employees	\$485,000.00	15.00%
WV-ULT-MED	Worldview Portal, API with 10 seats + Shared Remote Concierge + Derivative Use - Medium - 25k to 75k Employees	\$375,000.00	15.00%
WV-ULTPL-LG	Worldview Ultimate Plus Bundle - Large	\$800,000.00	15.00%
WV-ULTPL-LG-FEDERAL	Worldview Portal, API with 10 seats + Dedicated Cleared Onsite Concierge + Derivative Use - Large - Over 75K Employees	#####	15.00%
WV-ULTPL-MED	Worldview Ultimate Plus Bundle - Med	\$650,000.00	15.00%
WV-ULTPL-MED-FEDERAL	Worldview Portal, API with 10 seats + Dedicated Cleared On-Site Concierge + Derivative Use - Medium - 25k to 75k Employees	\$850,000.00	15.00%
WV-ULTPL-SM	Worldview Ultimate Plus Bundle - Small	\$600,000.00	15.00%
WV-ULTPL-SM-FEDERAL	Worldview Portal, API with 10 seats + Dedicated Cleared On-Site Concierge + Derivative Use - Small - Under 25,000 Employees	\$800,000.00	15.00%
WV-ULT-SM	Worldview Portal, API with 10 seats + Shared Remote Concierge + Derivative Use - Small - Under 25,000 Employees	\$330,000.00	15.00%
WV-EUR-MED-NCSC	Worldview Portal, API with 25 seats + Derivative Use + Limited Redistribution - Medium - NCSC, 1 year	\$195,000.00	15.00%
WV-EUR-LG-NCSC	Worldview Portal, API with 25 seats + Derivative Use + Limited Redistribution - Large - NCSC, 1 year	\$250,000.00	15.00%